

# Half Year Results

6 Months Ended 30 June 2015

28 July 2015



# Agenda

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## Operations and Business Review

**Dorothy Thompson**

Chief Executive

## Financial Review

**Michael Scott**

Interim Finance Director

## UK Generation Challenges and Biomass

**Dorothy Thompson**



# Overview

Dorothy Thompson – Chief Executive

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## Drax Power

Good operations

Increasing biomass generation

Continued weak commodity markets

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## Haven Power

Delivering sales growth target

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## Drax Biomass

Pellets produced and shipped

EBITDA

£120m

Underlying Earnings Per Share

10.2p

Interim Dividend

5.1p/share (£21m)

# Operations and Business Review



# Safety and Sustainability

## Safety

### Maintaining very good safety performance

- Strong UK performance
- Improved US performance

## Sustainability

### All Drax biomass procured against robust industry leading sustainability policy

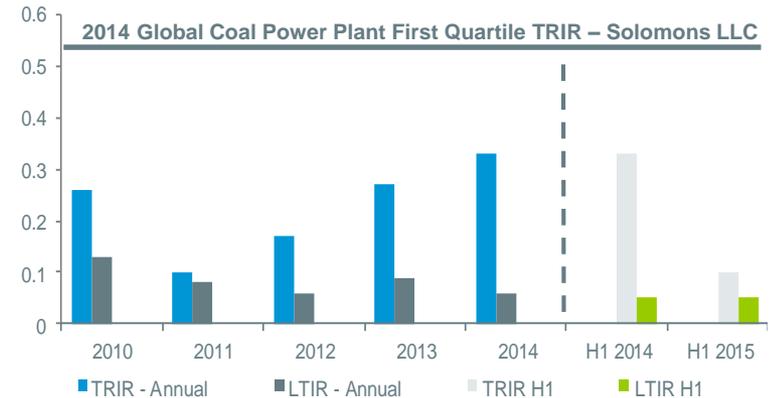
- Fully compliant in 2014
- Delivering > 80% carbon lifecycle savings vs. coal
- Thorough PwC independent audit process

### DECC introducing mandatory standards from December 2015

### Sustainable Biomass Partnership

- Industry sustainability standard launched in Q1 2015
  - Framework of standards and independent certification procedures for large biomass users
  - To be fully compliant with UK mandatory standards

## Safety Performance



TRIR = total recordable injury rate, LTIR = lost time injury rate

**SBP**  
Sustainable Biomass Partnership

# Drax Power – Generation

## Generation

- 37% of generation from biomass in H1 2015
- Third biomass unit now operating with over 85% biomass burn
- First biomass unit major outage underway

## Fuel procurement

- Increase in international (low nitrogen) coal
- Good progress with near-term biomass volumes
- Lower biomass volumes contracted from 2016
  - CfD would underpin acceleration of long-term supply chain development

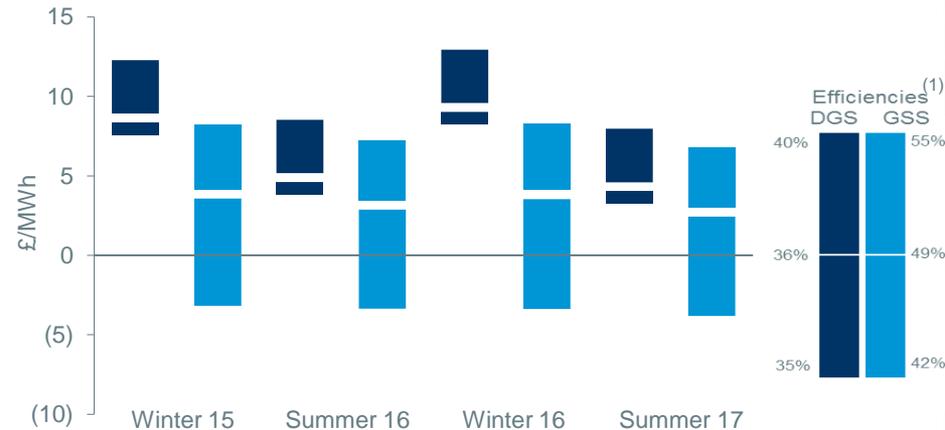
## Commodity markets

- Continued weak commodity markets
- Low gas prices – power markets remain weak
- International coal remains weak

## Generation by Fuel Type

Generation (Net Sales)	H1 2015		H1 2014	
	TWh	%	TWh	%
Coal	8.8	63%	9.9	77%
Biomass	5.2	37%	3.0	23%
<b>Total</b>	<b>14.0</b>		<b>12.9</b>	

## Range of Fossil Fuel Spreads by Efficiency (Baseload)



1) DGS = dark green spread, GSS = green spark spread

Sources: Spectron, Brokered Data, Drax assumptions, based on market prices on 21<sup>st</sup> July 2015

# Drax Power – Regulation

## Biomass support

- Climate Change Levy (CCL) exemption removed
  - Effective 1 August, limited transitional relief
- EU State aid clearance process for third unit CfD continuing
  - Contract notified by Government to EU in April 2015
  - Full conversion expected to follow State aid decision
- ROC grandfathering consultation concluded
  - Removal of grandfathering rights for future biomass units, as expected

## Capacity market

- Contracts secured for 2018/19
  - Two coal units c.£10m pa per unit (1 year contract)
- Assessing strategy for 2019/20 auction
  - Pre-qualification due 14 August
  - Required derated capacity is 45.4GW
    - 2014 – 49.3GW procured including 5.6GW on 15 year contracts



Department  
of Energy &  
Climate Change

*“...we can confirm that Government remains committed to sustainable biomass generation, which is an important part of the UK’s energy mix...”*

**Department of Energy and Climate Change**

Changes to grandfathering policy with respect to future biomass co-firing and conversion projects in the Renewables Obligation

22 July 2015

# Haven Power – Retail

## Credit-efficient route to market

### Retail sales 6.8TWh<sup>(1)</sup> (H1 2014: 5.6TWh)

- I&C and SME markets<sup>(2)</sup>
- 13TWh contracted for next 12 months
- Retail sales £629m (H1 2014: £513m)

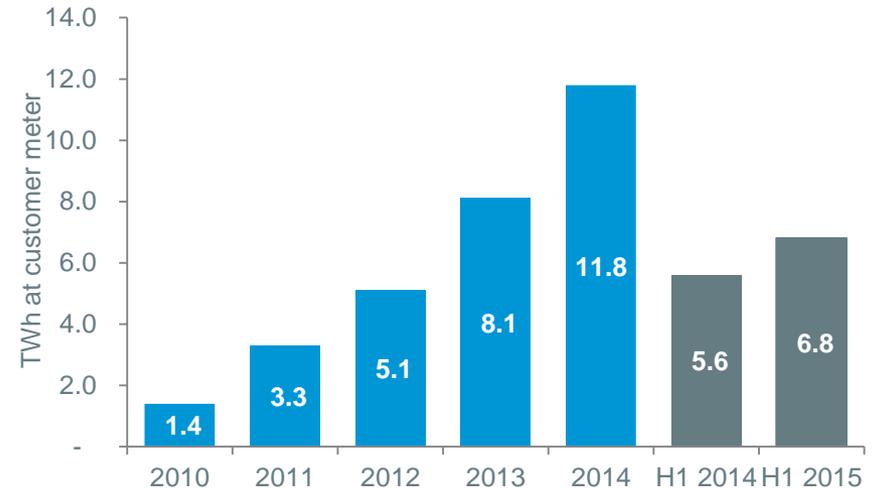
### H1 2015 performance

- Good progress with large contracts
- Continued strong I&C renewal performance
- Credit quality remains good with low bad debt experience
- Consistent strong service performance
  - SME supplier of the year award

### Regulation

- Reviewing market strategy following LEC changes
- CMA – no significant issues with vertical integration

Haven Power Sales



1) At customer meter

2) I&C = Industrial and Commercial, SME = Small and Medium Enterprises

# Drax Biomass – Biomass Self-supply

## US Gulf

### Port facility

- Baton Rouge – 3Mt pa export facility
- Fully commissioned and operational

### Pellet plants

- Morehouse 450kt pa and Amite 450kt pa
- From Q1 pellets produced and shipped to UK
- Morehouse fully commissioned and operational
- Amite operational – final commissioning expected August
- Supplying first and second converted units

### Continuing to evaluate additional self-supply options

- 3rd pellet plant – 500kt pa

Amite Plant



Baton Rouge Port Facility



# Financial Review

Michael Scott



# H1 2015 Financial Highlights

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EBITDA

**£120m** (H1 2014: £102m)

Net Debt<sup>(2)</sup>

**£40m** (December 2014: £99m)

Underlying EPS<sup>(1)</sup>

**10.2p** (H1 2014: 9.4p)

Interim Dividend

**5.1p** (£21m) (H1 2014: 4.7p, £19m)

H1 2015

- Good operations
- Increasing biomass generation
- Increasing cost of UK carbon tax
- Continued weak commodity markets
- Regulatory challenges
- Healthy cash flow and strong balance sheet

1) Excludes unrealised loss on derivative contracts of £3m and the associated tax effect

2) Cash and short-term investments of £282m less borrowings of £322m

# Group Income Statement

Income Statement	H1 2015 £m	H1 2014 £m	▲%
Revenue	1,511	1,257	
Gross Profit	234	204	
<b>EBITDA</b>	<b>120</b>	<b>102</b>	<b>18%</b>
Depreciation	(50)	(42)	
Net Finance Costs	(14)	(15)	
<b>Underlying Profit Before Tax</b>	<b>56</b>	<b>45</b>	
Underlying Tax Charge	(15)	(7)	
<i>Underlying Tax Rate (%)</i>	<i>26%</i>	<i>16%</i>	
<b>Underlying Earnings</b>	<b>41</b>	<b>38</b>	<b>8%</b>
Unrealised Losses on Derivative Contracts	(3)	(56)	
<b>Reported Earnings / (Losses)<sup>(1)</sup></b>	<b>39</b>	<b>(7)</b>	

1) Comprises underlying earnings adjusted for unrealised gains / (losses) on derivative contracts and the associated tax effect

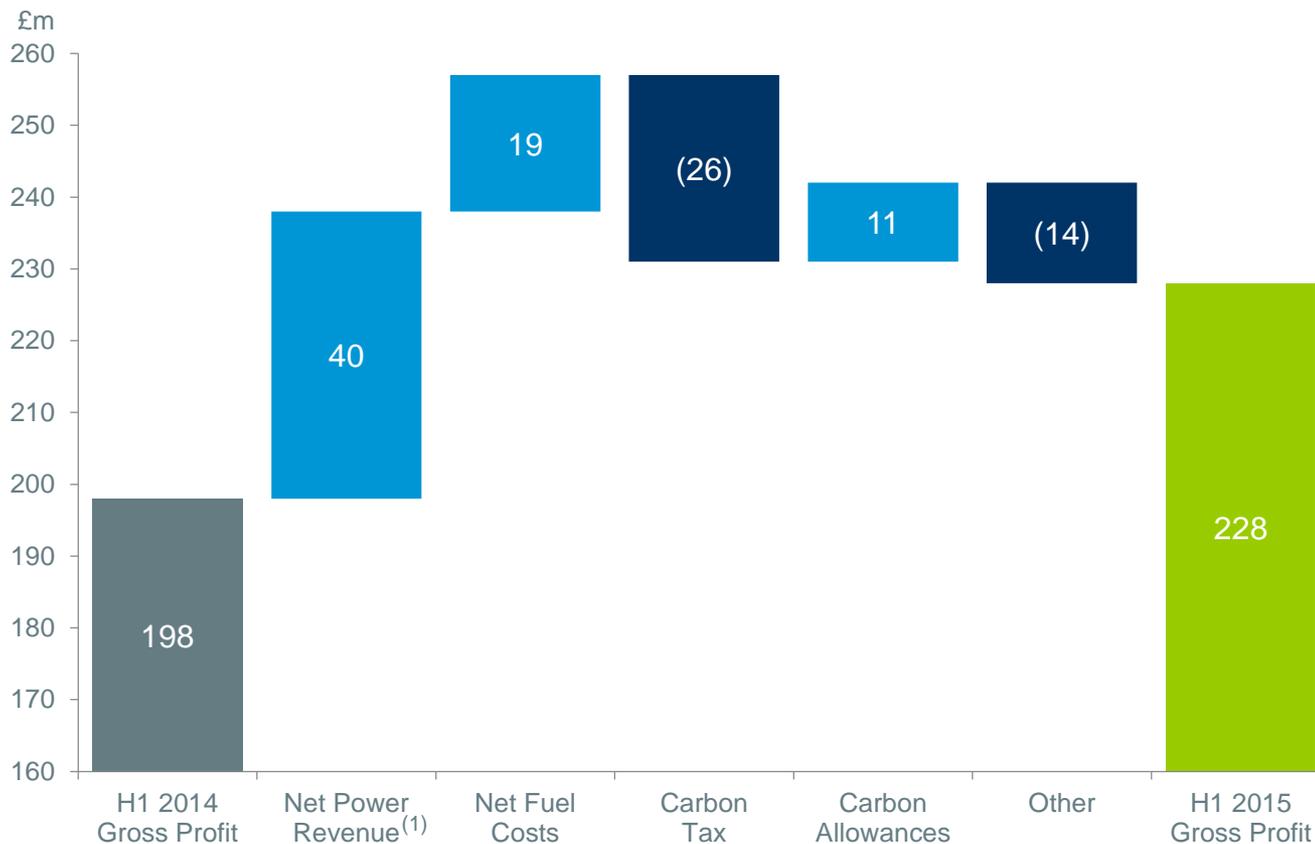


# Group Gross Profit and EBITDA

Segmental Analysis	H1 2015 £m	H1 2014 £m	▲%
<b>Gross Profit</b>			
Generation (Drax Power)	228	198	
Retail (Haven Power)	8	6	
Biomass Supply (Drax Biomass)	(2)	-	
<b>Group Gross Profit</b>	<b>234</b>	<b>204</b>	<b>15%</b>
Group Operating Costs	(114)	(102)	
<b>Group EBITDA</b>	<b>120</b>	<b>102</b>	<b>18%</b>



# Drax Power – Gross Profit



## Key Metrics

Net sales volume and average achieved price

- 2015: 14.0TWh (£49.9/MWh)
- 2014: 12.9TWh (£51.0/MWh)

Cost of coal and biomass

- 2015: £41.0/MWh
- 2014: £37.5/MWh

Value of ROC/LECs generated

- 2015: £46.4/MWh
- 2014: £44.1/MWh

Carbon tax

- 2015/16: £18/t
- 2014/15: £10/t

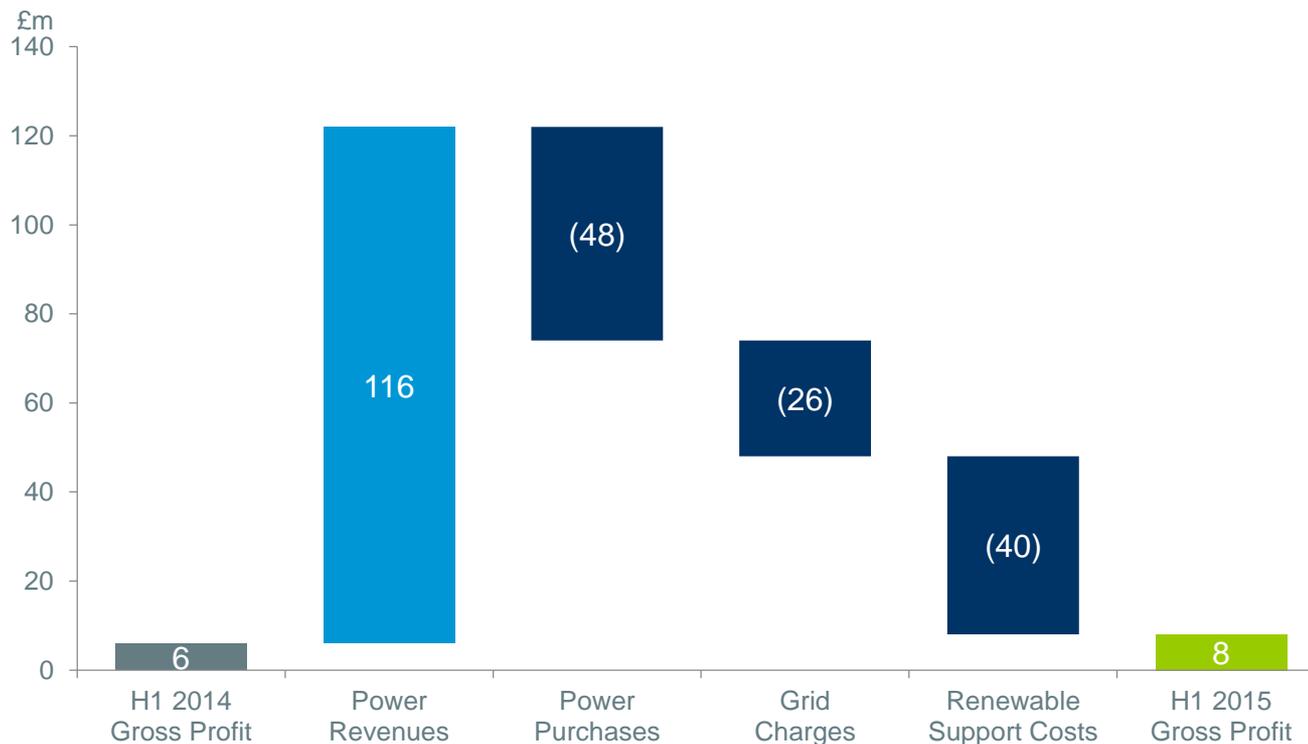
Carbon allowances expensed and average price

- 2015: 7.5m (£4.3/t)
- 2014: 8.6m (£5.2/t)

1) Revenues includes sales to Haven Power of £364m (H1 2014: £316m)

Tabular gross profit analysis included in Appendix 5

# Haven Power – Gross Profit



## Key Metrics

### Retail sales

- 2015: 6.8TWh (£92.3/MWh)
- 2014: 5.6TWh (£91.6/MWh)

### Power purchases

- Increase reflects sales growth at a lower cost per MWh
- 2015: £51.9/MWh
- 2014: £54.4/MWh

### Grid charges

- Distribution, transmission and balancing costs
- Increasing partly due to more intermittent generation

### Renewable support costs

- Increasing cost of Renewables Obligation, Feed-in-Tariffs and LECs

Tabular gross profit analysis included in Appendix 6

# Group Operating Costs

## Operating costs – £114m in H1 2015

### H1 2015 operating cost increase £12m

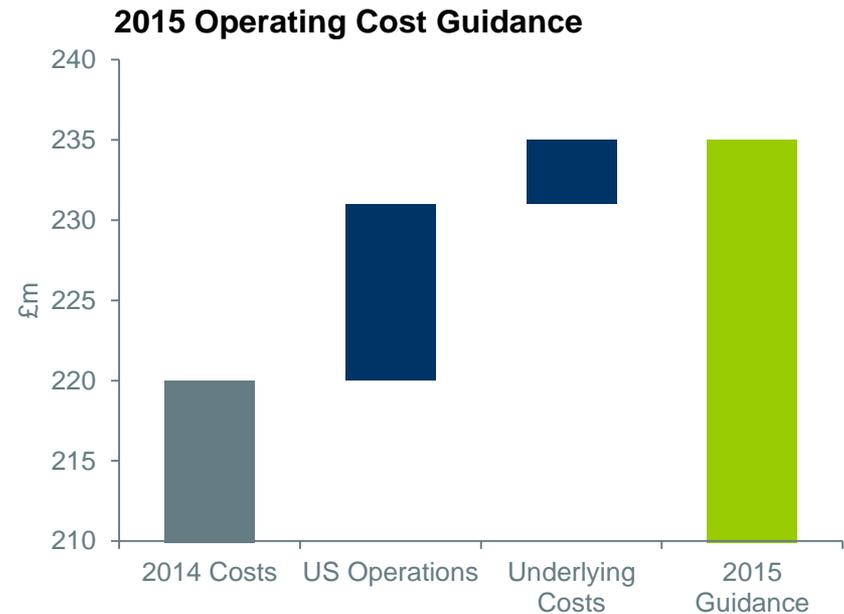
- Start of US operations and timing of maintenance work

### FY 2015 operating cost guidance: £235m

- Decrease of £5m vs. original guidance
- Start of US operations: +£11m
- Tight cost control – underlying costs: +£4m

### Efficiencies and optimisation

- Opportunities to improve operations and profitability



# Group Capex

## On track to deliver biomass transformation in 2016 – in line with original cost guidance

### £650m - £700m

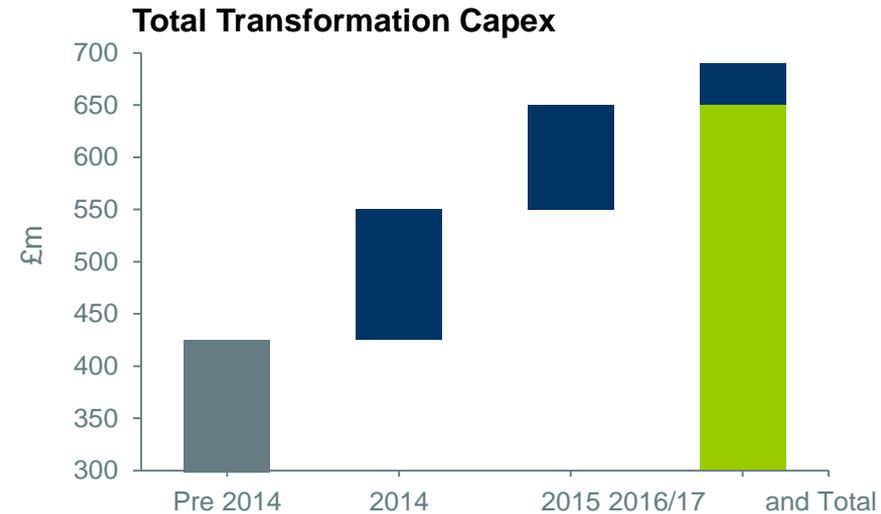
- 3 unit conversions, US pellet investments and IED<sup>(1)</sup> compliance

### H1 2015 capex £54m

### 2015 total capex guidance remains c.£150m

- Now includes accelerated IED investments in 2015

### Future investment will be lower following completion of biomass transformation



1) IED = Industrial Emissions Directive

# Group Cash Flow

H1 2015 Cash Flow	£m
Opening Cash	221
EBITDA	120
Working Capital / Other	165
ROCs / LECs	(110)
Tax	(2)
Capex Payments	(72)
Debt Service	(11)
Dividends	(29)
<b>Closing Cash<sup>(1)</sup></b>	<b>282</b>

## Working Capital

- Decrease in stocks (c.£60m) – coal stocks down 0.9Mt to 1.3Mt
- Decrease in receivables (c.£65m) – seasonality in trade debtors
- Increase in creditors and accruals (c.£40m) – includes Haven ROC obligation

## ROCs / LECs

- ROC and LEC assets – up £110m to £295m
- ROC monetisation facilities used to accelerate cash flows
- Balance sheet value of LECs £16m – recoverable

## Dividends

- Final 2014 dividend of 7.2p/share

## Closing Cash

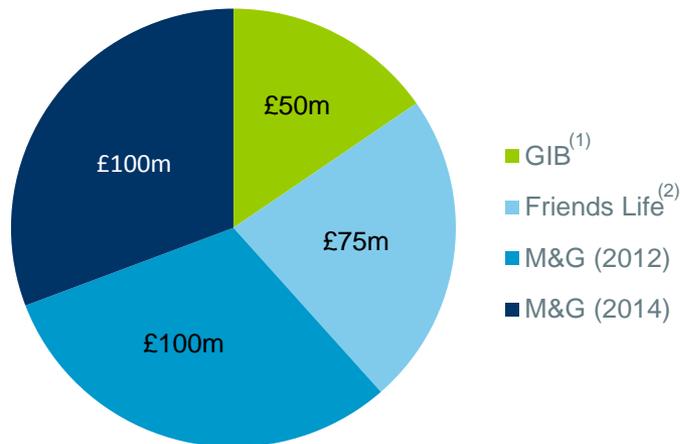
- Net debt: £40m (31 December 2014: £99m)



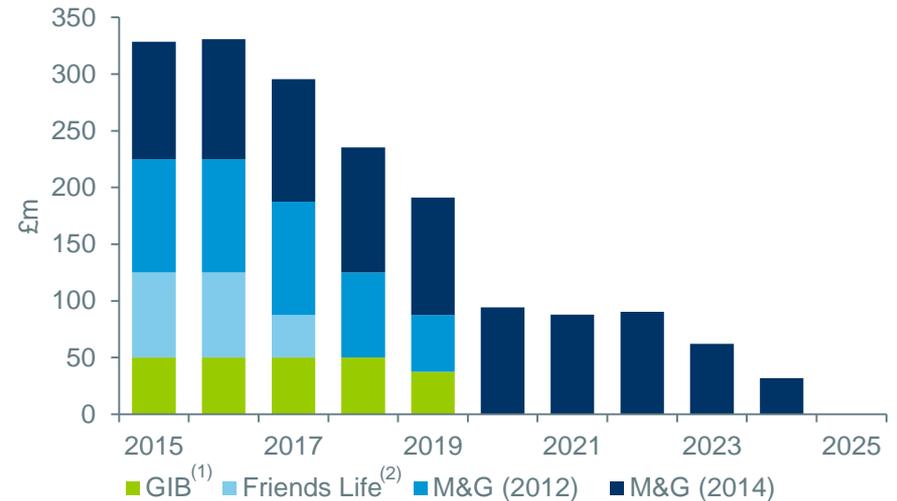
1) Cash and cash equivalents plus short-term investments

# Financing and Distributions

## Term Loan Facilities (£325m)



## Term Loan Maturity Profile



## Other facilities

- £400m working capital and LC<sup>(3)</sup> facility  
- Matures April 2017
- Commodity trading line

## Credit rating BB+

- Robust sub-investment grade business model
- Working capital optimisation to provide additional headroom

## Distributions

**Regulatory clarity remains the key driver of decisions on future capital structure and distribution policy**

- 1) GIB = UK Green Investment Bank
- 2) Underpinned by Infrastructure UK guarantee
- 3) LC = Letter of Credit

# 2015 Financial Guidance

Summary	
Group Opex	c.£235m
Group Capex	c.£150m
Depreciation	c.£100m
Net Interest	c.£30m
Total Tax	Small tax credit
Dividend	50% of underlying PAT
Impact of LEC Removal on EBITDA	c.£30m in 2015 and c.£60m in 2016



# Financial Review Summary

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## H1 2015 – solid financial performance

- Good operations
- Increasing biomass generation
- Increasing cost of UK carbon tax
- Value of flexibility increasingly evident
- Healthy cash flow and strong balance sheet

## H2 2015 outlook

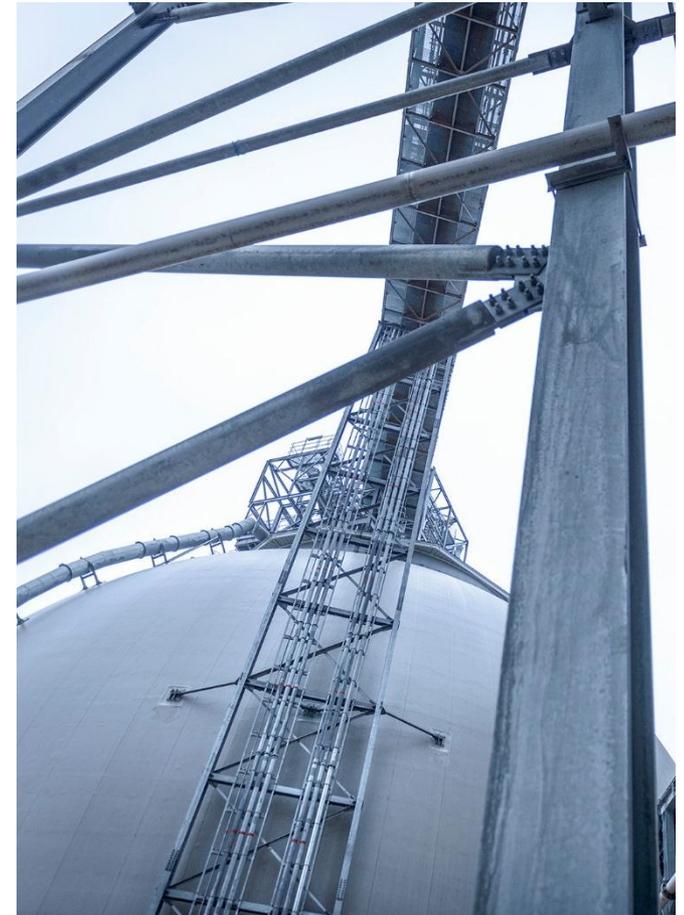
- LEC removal and UK carbon tax
- First biomass unit planned outage
- Third biomass unit operational
- Lower value in forward hedge

## EU CfD process to conclude

## Further ahead

- Continued focus on business improvement
- Transformation complete – UK and US

## Biomass Infrastructure at Drax



# UK Generation Challenges and Biomass



# UK Electricity System Challenges

## Electricity trilemma

### Reliable: security of supply is a threat

- Security is more complex than meeting peak demand

### Low carbon: required by UK

- 2020 EU targets and UK climate change budgets

### Affordable: whole system cost is a concern

- DECC external expert study underway
- Biomass can contribute to lower overall costs
  - Reserve, back-up, transmission and infrastructure costs
  - System costs for 3 Drax units would be £3bn less than equivalent offshore wind generation in 2020<sup>(1)</sup>

## Change in Generation Capacity 2011-2020<sup>(2)</sup>



## Whole System Cost

	Reliable	Low Carbon	Comparative Affordability
Wind	✗	✓	✗
Solar	✗	✓	✗
Biomass	✓	✓	✓

1) Frontier Economics – The Relative System Cost of Biomass and Offshore Wind, November 2014

2) National Grid Gone Green scenario and Digest of UK Energy Statistics 2014

# Focus on System Stability

## Grid needs to maintain a secure system

### Services required by grid for system security

- Reserve
  - Ability to change output to support under / over supply
- Frequency response
  - Fast response to sudden shocks to the system
- Voltage control
  - Generators ability to push power around the system
- Inertia
  - Protection large plants provide against rapid frequency change

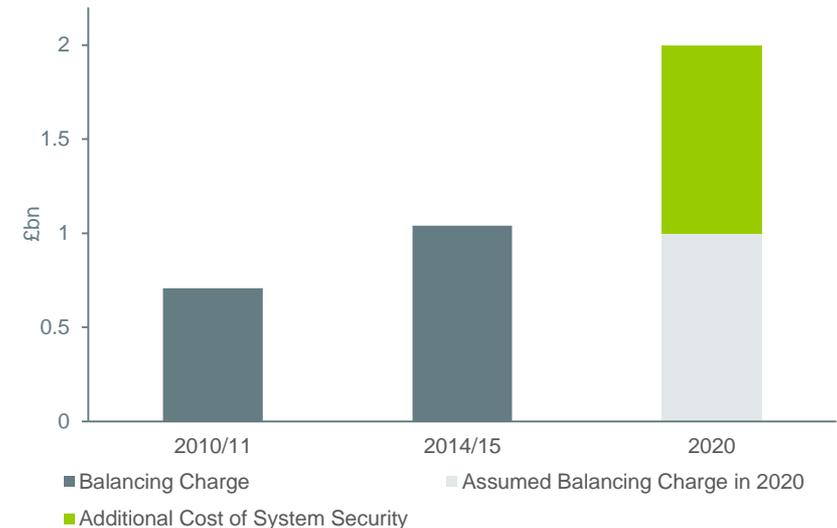
### Cost of key services expected to increase

- 100% increase in cost by 2020 vs. 2014/15
- Drax is and will remain a significant provider of system support services
  - Competitiveness of units helps keep costs down

## System Support Services

	Wind	Solar	Biomass
Reserve	✘	✘	✓
Frequency Response	Limited	✘	✓
Voltage Control	Limited	✘	✓
Inertia	✘	✘	✓

## Payment for Balancing System & Future System Costs<sup>(1)</sup>



# Benefits of Biomass Conversion

## A cost effective solution

### Good for the UK system

- Reliable, flexible and responsive generation
- Connected through existing infrastructure
  - No need for: back-up power, new grid connections, or additional stability measures

### Good for the environment

- Drax is Europe's largest decarbonisation project
  - Major carbon savings – 12Mt pa
  - c.10% of UK 2020 electricity decarbonisation target

### Good for the forest

- Biomass helps underpin forestry economics
- Healthy commercial forestry industry encourages long-term investment and forest growth

### Good for the consumer

- Lower whole system cost vs. other renewables

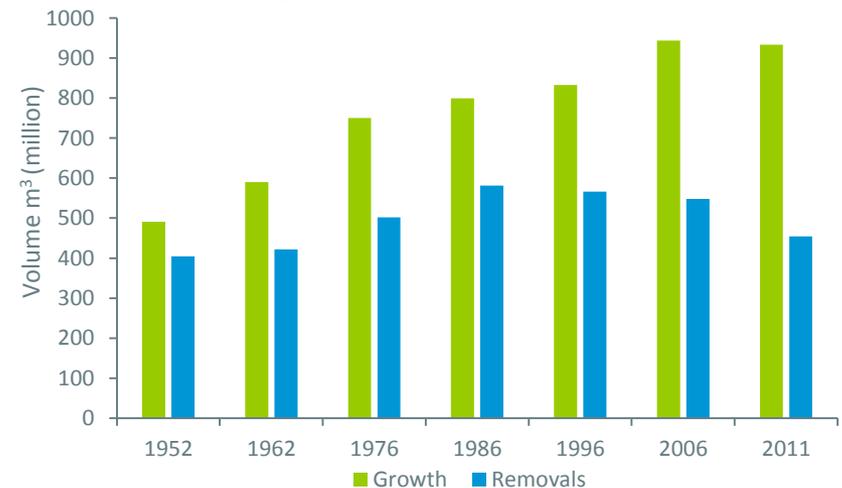
**Expect value of Drax to become increasingly evident**

## GHG<sup>(1)</sup> Life Cycle Emissions vs. Fossil Fuels

Drax Biomass in 2014	GHG Target 2015-2020 <sup>(2)</sup>	Gas <sup>(3)</sup>	Coal <sup>(4)</sup>
34g CO <sub>2</sub> /MJ	79g CO <sub>2</sub> /MJ	193g CO <sub>2</sub> /MJ	280g CO <sub>2</sub> /MJ

- (1) GHG = Green House Gas
- (2) DECC proposed target (includes emissions from transportation)
- (3) Source: Friends of the Earth, Russian piped gas
- (4) Source: Environment Agency, UK-mined coal average

## US Forestry Growth vs. Removals



Source: US Department of Agriculture, US Forest Resources Facts and Historical Trends, August 2014

# Conclusion

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**A strong performance in a challenging first half**

Good operations

Increasing biomass generation

Continued weak commodity markets

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**Biomass transformation continues**

Expect to be predominantly biomass fuelled by 2016

Regulatory change and outcomes awaited

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**Value of Drax to UK grid and consumer will become increasingly evident**

Electricity system stability

Major carbon savings

Cost effective low carbon renewable energy

Reliable

Low Carbon

Affordable

# Questions



# Appendices

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1. Definitions
2. Financial Calendar
3. IAS 39 Treatment
4. Group Income Statement
5. Drax Power – Gross Profit
6. Haven Power – Gross Profit
7. Contracted Position
8. ROC Reporting
9. Tax Reconciliation
10. Power Market
11. Gas Market
12. Coal Market
13. Carbon Market
14. Forward Spread Movements
15. Commodity Price Movements
16. LCPD and IED
17. Carbon Price Floor

**Dust Extraction System**



# Appendix 1: Definitions

<b>API2/4/6</b>		API2 is the main reference price (including cost, freight and insurance) for steam coal to be delivered to Amsterdam, Rotterdam and Antwerp. API4 is the reference price for steam coal to be delivered free on board ("FOB") to Richards Bay, South Africa. API6 is the reference price for steam coal to be delivered FOB to Newcastle, Australia.
	<b>AVERAGE ACHIEVED PRICE</b>	Power revenues divided by volume of net sales (includes imbalance charges).
<b>BM</b>	<b>BALANCING MECHANISM</b>	The mechanism through which the System Operator can call upon additional generation/consumption or reduce generation/consumption, through market participants' bids and offers, in order to balance the system minute by minute.
<b>CESP</b>	<b>COMMUNITY ENERGY SAVING PROGRAMME</b>	CESP was created as part of the Government's Home Energy Saving Programme. It required gas and electricity suppliers and electricity generators to deliver energy saving measures to domestic consumers in specific low income areas of Great Britain. CESP came into force on 1 September 2009. The CESP obligation period ran from 1 October 2009 to 31 December 2012.
<b>CCL</b>	<b>CLIMATE CHANGE LEVY</b>	A tax on electricity delivered to non domestic users, intended to encourage energy efficiency and reduced carbon emissions
<b>DECC</b>	<b>DEPARTMENT FOR ENERGY AND CLIMATE CHANGE</b>	
	<b>DIRECT INJECTION</b>	A process whereby biomass is fed directly (i.e. avoiding the pulverising mills) to the burners situated in the boiler walls.
<b>EBITDA</b>		Profit before interest, tax, depreciation, amortisation and unrealised gains/(losses) on derivative contracts.
<b>ELV</b>	<b>EMISSION LIMIT VALUES</b>	One of the mechanisms available to implement the LCPD. This sets annual limits on the emissions of NO <sub>x</sub> , SO <sub>2</sub> and particulate which will be incorporated into the forthcoming PPC permit.
<b>EUA</b>	<b>EU ALLOWANCE</b>	European Union Allowances, the tradable unit under the EU ETS. Equals 1 tonne of CO <sub>2</sub> .
<b>EU ETS</b>	<b>EU EMISSIONS TRADING SCHEME</b>	Trading Scheme within the European Union. The first compliance phase ran from 2005-07, the second compliance phase continued from 2008-12 and the third phase is proposed to run from 2013-2020.
<b>IUK</b>	<b>INTERCONNECTOR UK</b>	Sub sea gas pipeline and terminal facilities providing a bi-directional link between the UK and continental European energy markets.
<b>LCPD</b>	<b>LARGE COMBUSTION PLANT DIRECTIVE</b>	European Union Large Combustion Plant Directive sets emission standards for NO <sub>x</sub> , SO <sub>2</sub> and particulate from all Large Combustion Plant (>50MW).
<b>LEC</b>	<b>LEVY EXEMPTION CERTIFICATE</b>	Evidence of Climate Change Levy exempt electricity supplies generated from qualifying renewable sources.

# Appendix 1: Definitions (cont.)

<b>LNG</b>	<b>LIQUIFIED NATURAL GAS</b>	
<b>LTIR</b>	<b>LOST TIME INJURY RATE</b>	The frequency rate calculated on the following basis (number of accidents/hours worked * 100,000). Accidents are defined as occurrences where the injured party is absent from work for more than 24 hours.
<b>NERP</b>	<b>NATIONAL EMISSIONS REDUCTION PLAN</b>	One of the mechanisms available to implement the LCPD and the one selected by Drax. This sets annual limits on the emissions of NO <sub>x</sub> , SO <sub>2</sub> and particulate which will be incorporated into the forthcoming PPC permit.
<b>NOx</b>		Nitrogen oxides, emissions of which are regulated under the LCPD.
<b>OFGEM</b>	<b>OFFICE FOR GAS AND ELECTRICITY MARKETS</b>	
	<b>OPTED-IN / OPTED-OUT</b>	An opted-in plant is a power station that has elected to comply with the LCPD emissions standards. Opted-out plant has not elected to comply and is therefore only permitted to run for 20,000 hours and must in any event close by the end of 2015.
	<b>ADVANTAGED FUELS</b>	Fuel that gives a price advantage against standard bituminous coals. Such fuels include, off specification coals and petcoke.
<b>RO</b>	<b>RENEWABLES OBLIGATION</b>	The obligation placed on licensed electricity suppliers to deliver a specified amount of their electricity from eligible renewable sources.
<b>ROC</b>	<b>RENEWABLES OBLIGATION CERTIFICATE</b>	The obligation requires licensed electricity suppliers to ensure that specified and increasing amounts of the electricity they supply are from renewable sources. Eligible generators of electricity using renewable energy sources receive a pre-specified number of ROCs per MWh of renewable power generation dependant on date of commission and technology. These certificates can then be traded.
<b>ROSPA</b>	<b>ROYAL SOCIETY FOR THE PREVENTION OF ACCIDENTS</b>	
<b>SNCR</b>	<b>SELECTIVE NON CATALYTIC REDUCTION</b>	
<b>SO<sub>2</sub></b>		Sulphur dioxide, emissions of which are regulated under the LCPD.
<b>TRIR</b>	<b>TOTAL RECORDABLE INJURY RATE</b>	TRIR is calculated on the following basis (lost time injuries + worse than first aid injuries)/ hours worked * 100,000.
<b>UKCS</b>	<b>UK CONTINENTAL SHELF</b>	Gas reserves found off shore in UK waters.
<b>UK NAP</b>	<b>UK NATIONAL ALLOCATION PLAN</b>	Allocation of UK emissions allowances at the national level to individual sites under EU ETS.

## Appendix 2: Financial Calendar

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Event	Date
Trading Update	November 2015
Financial Year End	31 December 2015
Announcement of Preliminary Results	23 February 2016

## Appendix 3: IAS 39 Treatment

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Financial Instrument	Location of Gains and Losses in the Half Year Report
Power	Hedge Reserve
International Coal	Hedge Reserve and Income Statement
Financial Coal	Largely Income Statement
Foreign Exchange	Hedge Reserve and Income Statement
Carbon	Hedge Reserve

# Appendix 4: Group Income Statement

In £m	H1 2015	H1 2014	▲%
Revenue	1,511	1,257	
Cost of Sales	(1,277)	(1,053)	
<b>Gross Margin</b>	<b>234</b>	<b>204</b>	
Operating Costs	(114)	(102)	
<b>EBITDA</b>	<b>120</b>	<b>102</b>	<b>18%</b>
IAS39 Unrealised Losses on Derivative Contracts	(3)	(56)	
Depreciation	(50)	(42)	
<b>Operating Profit</b>	<b>67</b>	<b>4</b>	
Net Finance Costs	(14)	(15)	
<b>Profit / (Loss) Before Tax</b>	<b>53</b>	<b>(11)</b>	
Tax (Charge) / Credit	(14)	4	
<b>Reported Earnings / (Losses)</b>	<b>39</b>	<b>(7)</b>	
<b>Underlying Earnings</b>	<b>41</b>	<b>38</b>	<b>8%</b>
<b>Reported Basic Earnings / (Losses) Per Share (pence)</b>	<b>9.6</b>	<b>(1.7)</b>	
<b>Underlying Basic Earnings Per Share (pence)</b>	<b>10.2</b>	<b>9.4</b>	<b>8%</b>
<b>Total Dividend Per Share (pence)</b>	<b>5.1</b>	<b>4.7</b>	

# Appendix 5: Drax Power – Gross Profit

In £m	H1 2015	H1 2014	▲%
<b>Revenue<sup>(1)</sup></b>			
Power Sales	1,090	1,003	
ROC/LEC Sales	145	38	
Ancillary Services Income	6	6	
Other Income	5	13	
	<b>1,246</b>	<b>1,060</b>	<b>18%</b>
<b>Cost of Sales</b>			
Generation Fuel Costs	(574)	(483)	
ROC/LEC Support	241	132	
Carbon Tax	(75)	(49)	
Cost of Carbon Allowances	(33)	(44)	
ROCs/LECs Sold or Utilised	(144)	(38)	
Cost of Power Purchases	(391)	(344)	
Grid Charges	(42)	(36)	
	<b>(1,018)</b>	<b>(862)</b>	<b>18%</b>
<b>Gross Profit</b>	<b>228</b>	<b>198</b>	<b>15%</b>

1) Includes sales to Haven Power of £364m (H1 2014: £316m)

## Key Metrics

Net sales volume and average achieved price

- 2015: 14.0TWh (£49.9/MWh)
- 2014: 12.9TWh (£51.0/MWh)

Cost of coal and biomass

- 2015: £41.0/MWh
- 2014: £37.5/MWh

Value of ROC/LECs generated

- 2015: £46.4/MWh
- 2014: £44.1/MWh

Carbon tax

- 2015/16: £18/t
- 2014/15: £10/t

Carbon allowances expensed and average price

- 2015: 7.5m (£4.3/t)
- 2014: 8.6m (£5.2/t)

# Appendix 6: Haven Power – Gross Profit

In £m	H1 2015	H1 2014	▲ %
<b>Revenue</b>	<b>629</b>	<b>513</b>	<b>23%</b>
<b>Cost of Sales</b>			
Cost of Power Purchases	(353)	(305)	
Grid Charges	(143)	(117)	
Other Retail Costs	(125)	(85)	
	<b>(621)</b>	<b>(507)</b>	<b>22%</b>
<b>Gross Profit</b>	<b>8</b>	<b>6</b>	

## Key Metrics

### Retail sales

- 2015: 6.8TWh (£92.3/MWh)
- 2014: 5.6TWh (£91.6/MWh)

### Power purchases

- Increase reflects sales growth at a lower cost per MWh
- 2015: £51.9/MWh
- 2014: £54.4/MWh

### Grid charges

- Distribution, transmission and balancing costs
- Increasing partly due to more intermittent generation

### Renewable support costs

- Increasing cost of Renewables Obligation, Feed-in-Tariffs and LECs

## Appendix 7: Contracted Position

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Group Power Sales Contracted at 20 July	2015	2016
Power Sales – TWh	24.7	13.5
<b>Comprising:</b>		
Fixed Price TWh at Average Achieved Price £ per MWh	23.6 @ 49.8	11.8 @ 48.5
Fixed Margin Contracts TWh	1.1	1.7

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# Appendix 8: ROC Reporting

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## Balance sheet reconciliation

- ROC/LECs generated – estimated benefit of generating electricity with biomass
- Sold or utilised – original estimated balance sheet value charged to cost of sales on subsequent sale of ROC/LECs
- Value at balance sheet date – estimate of cumulative ROC/LEC value generated not sold

## H1 2015 Balance Sheet – ROC and LEC Assets

ROC and LEC Assets	£m
<b>At 31 December 2014</b>	<b>185</b>
ROCs / LECs Generated	250
Purchased	4
Sold or Utilised	(144)
<b>At 30 June 2015</b>	<b>295</b>

# Appendix 9: Tax Reconciliation

## UK corporation tax (CT) rates

- 20.25% for 2015 and 21.5% for 2014

## 2015 tax rate

- Underlying rate excludes after tax impact of unrealised gains and losses on derivative contracts
- Full year effective rate likely to be lower reflecting impact of proposed UK tax rate changes

## Tax Reconciliation

In £m (unless otherwise stated)	Reported		Underlying	
	H1 2015	H1 2014	H1 2015	H1 2014
Profit Before Tax	53	(11)	56	45
Tax at UK CT Rate	(11)	2	(11)	(10)
Adjustment to Prior Year Taxes and Other Items	(3)	2	(4)	3
<b>Tax (Charge) / Credit</b>	<b>(14)</b>	<b>4</b>	<b>(15)</b>	<b>(7)</b>
<b>Effective Tax Rate</b>	<b>27%</b>	<b>n/a</b>	<b>26%</b>	<b>16%</b>

# Appendix 10: Power Market

## UK power market

Power prices weaker in 2015 – driven by gas market

## Dispatch dynamics

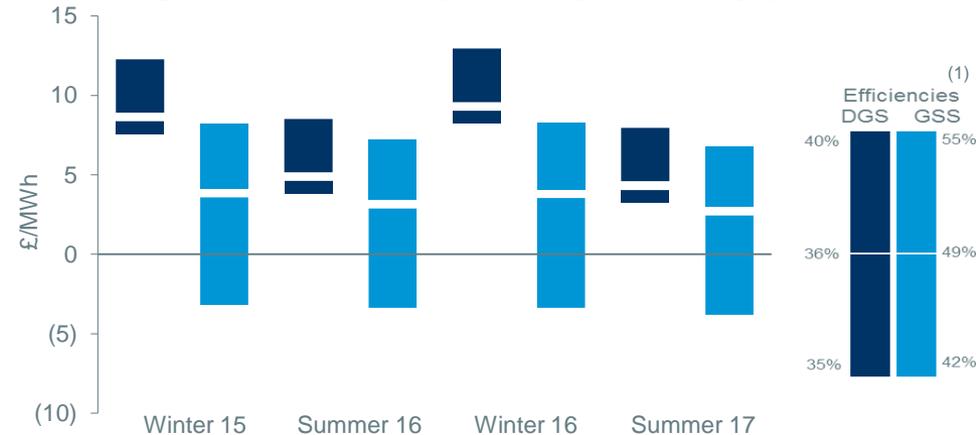
Plant efficiencies significant factor in load profile

- Different load factors for same fuel plant
- Low gas spreads resulted in gas plant capacity withdrawn / considered for closure
- All opted-out coal plant now closed
  - Ironbridge converted to biomass until Dec-15
- Announced closures of Ferrybridge and Longannet by March 2016
- Oil-fired plant closing prior to full utilisation of running hours

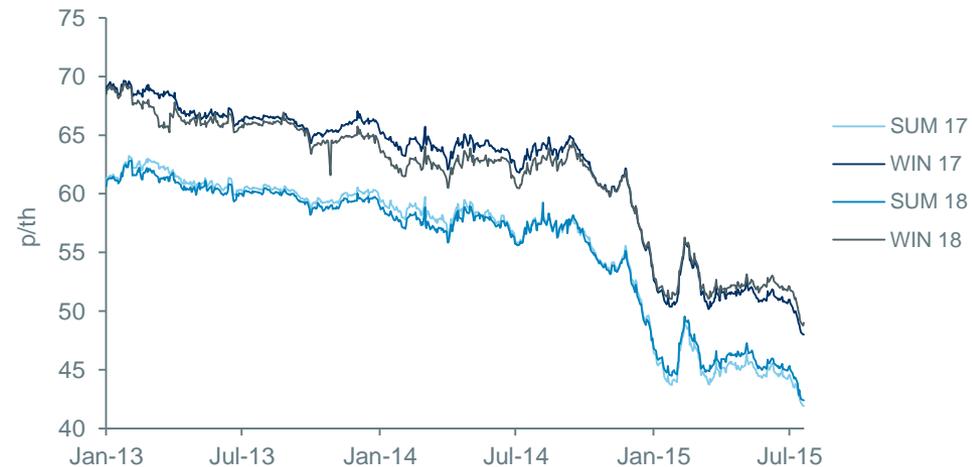
Wind and solar capacity continues to grow

1) DGS = dark green spread, GSS = green spark spread

Range of Fossil Fuel Spreads by Efficiency (Baseload)



UK Gas (at National Balancing Point)



# Appendix 11: Gas Market

## Oil prices at six year low

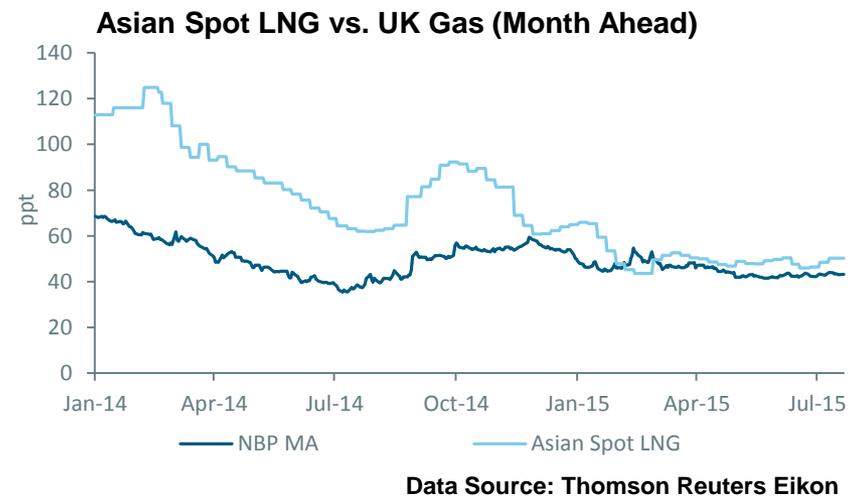
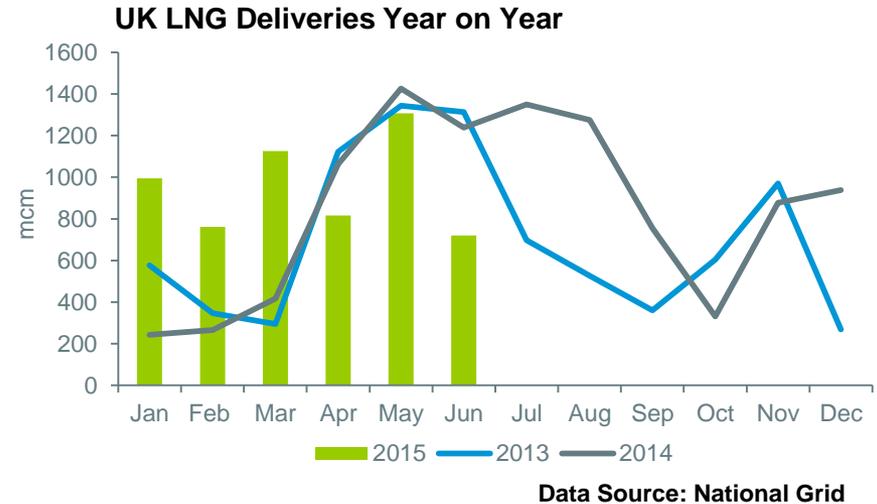
- Driven by over supply
- Increased US shale production
- OPEC unwilling to give up market share
- Lower oil prices filtering through to gas contracts with an oil-indexation element

## LNG prices under pressure

- Lower oil price filtering through to LNG prices
- Spread between Asia and Europe has narrowed
- Europe has become more competitive, resulting in year on year increase in LNG deliveries to UK
- Japanese nuclear remain constrained (limited number returning in 2015)

## Rough storage

- Due to a fault capacity at the UK's largest storage facility has been reduced by 25%
  - Partly off-set by a reduced reserve requirement
- Market now more exposed during prolonged cold spells this winter



# Appendix 12: Coal Market

## Seaborne market remains oversupplied

- Atlantic market supported during H1 2015 by supply issues in Russia and Colombia

## Strength of the US\$ has protected some producers from weak coal prices

- Currency benefits biggest where producers are less exposed to US\$ denominated costs

## China imports falling, with India now the growth focus

- Chinese seaborne steam coal imports 44% lower year to date
- Chinese stocks remain high
- Indian demand up 35% YoY

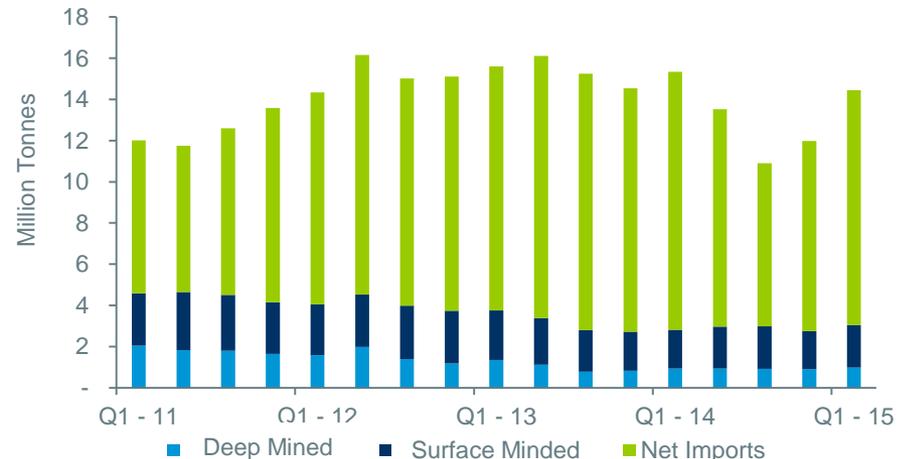
## UK domestic coal production under pressure from low international prices

- Closure of Hatfield mine
- Last deep mine expected to close in 2016

Change in API2 price in home currencies:



UK Indigenous Coal Production vs. Net Imports



# Appendix 13: Carbon Market

## Phase III EU ETS – recovery from 2013 lows

- Market remains oversupplied
- Back-loading now approved
  - 900Mt removed between 2014 – 2016
  - Back-loaded allowances will now be placed in Market Stability Reserve
- Market Stability Reserve approved by EU, beginning 1 January 2019

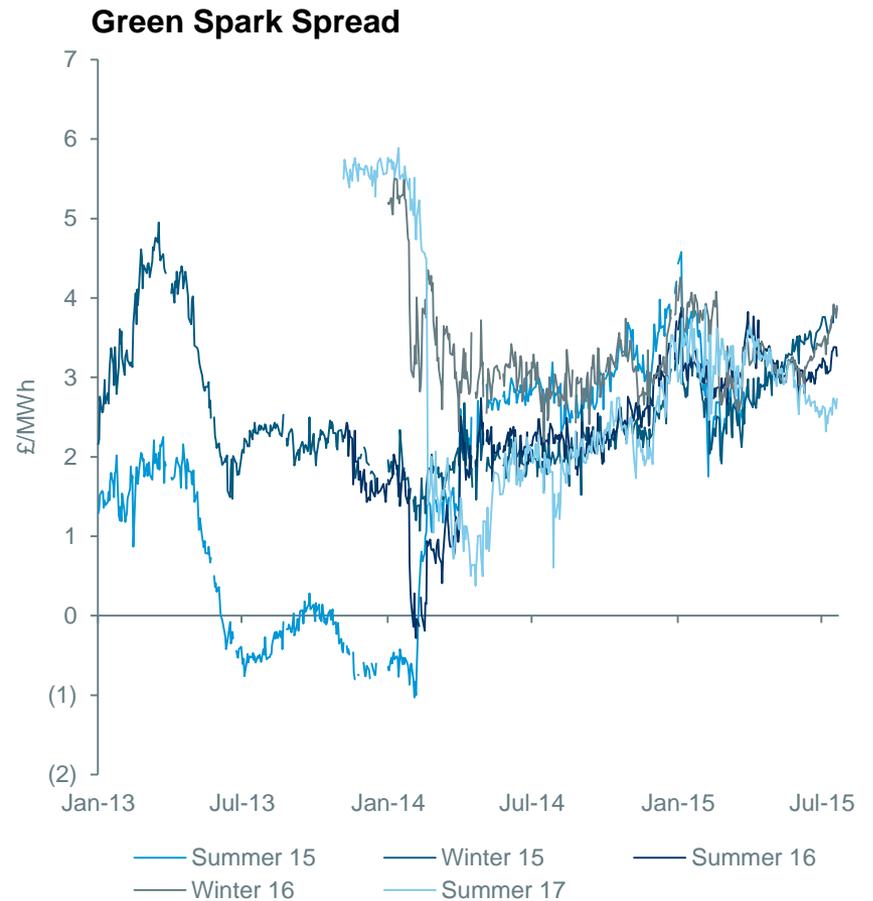
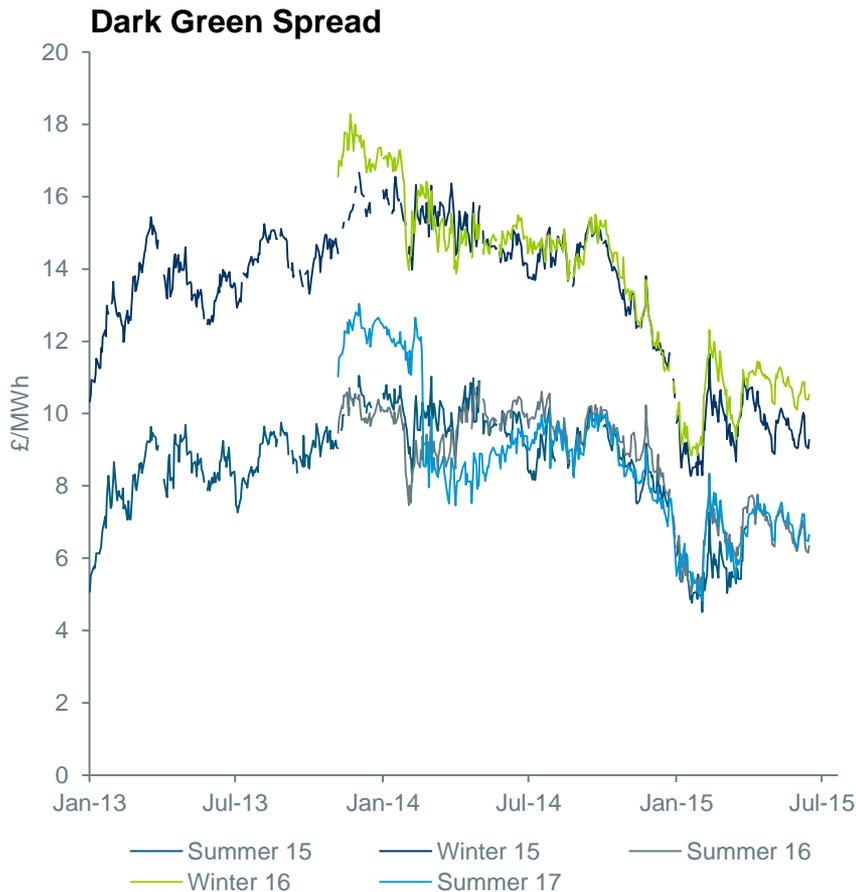
## Phase IV EU ETS – negotiations continue

- EU Commission published “Energy Summer Package” a legislative proposal for Phase IV (2021 to 2030)
- 2.2% linear reduction factor
- Challenge remains to get all member states to agree targets



Source: ICE ECX  
Prices as of 21st July 2015

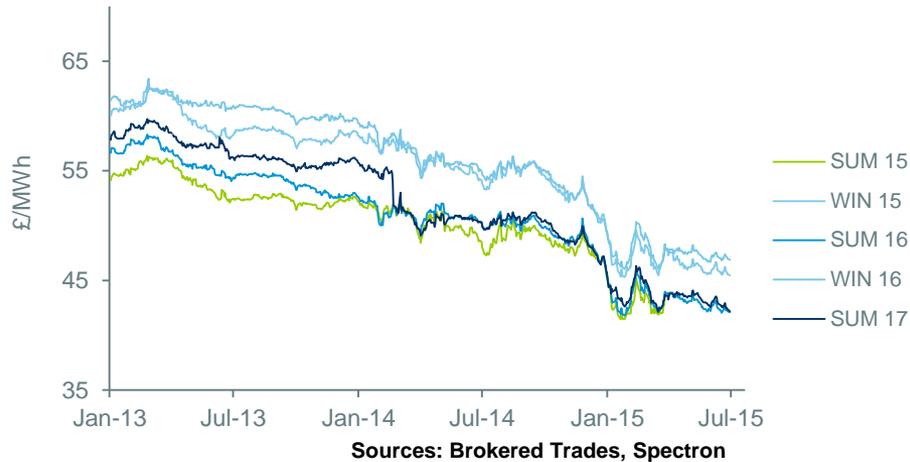
# Appendix 14: Forward Spread Movements



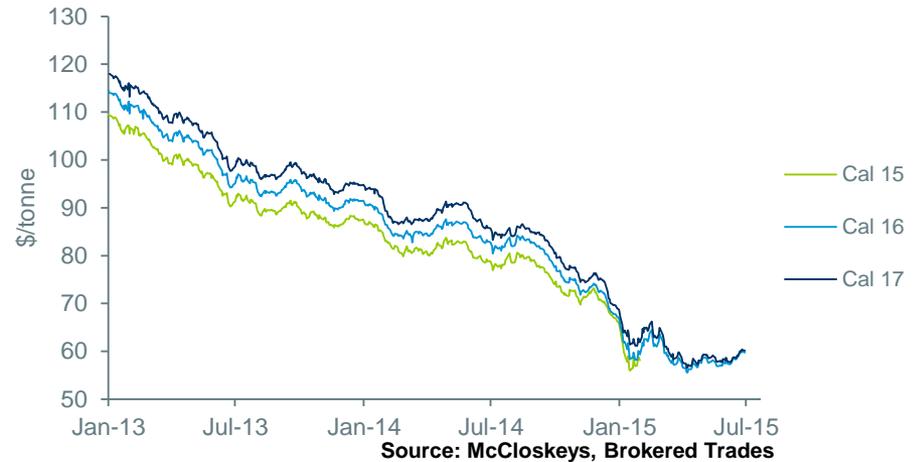
Source: Drax. Assumed typical efficiencies: Dark Green Spread – 36%, Spark Spread – 49%  
 Prices as of 21st July 2015

# Appendix 15: Commodity Price Movements

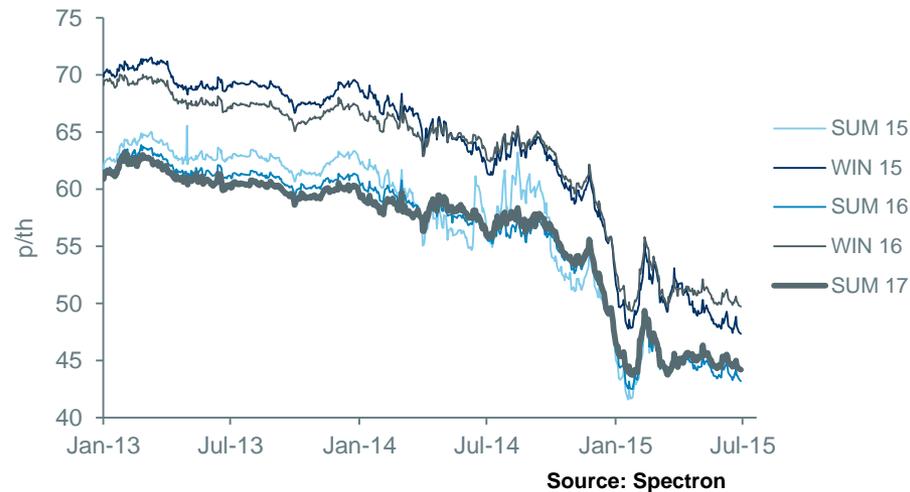
## Power Prices



## Coal Prices (API 2)



## UK NBP Gas Price



## Carbon Prices



# Appendix 16: LCPD and IED

Installation	Operator	Fuel	Installed Capacity (MWe)	Capacity Opted In (MW)	Capacity Opted Out (MW)	Opted Out Hours Remaining (Elexon – Jun 2015)	IED – Stations with Opted Out Units
Drax	Drax Power	Coal	3870	3870	-		
Eggborough	EPL	Coal	1960	1960	-		✓
Cottam	EDF Energy	Coal	2008	2008	-		✓
West Burton	EDF Energy	Coal	1972	1972	-		✓
Kingsnorth	E.ON UK	Coal	1940	-	1940	Closed	N/A
Ratcliffe	E.ON UK	Coal	2000	2000	-		
Ironbridge	E.ON UK	Coal	970	-	970	18%	
Rugeley	International Power	Coal	996	996	-		
Ferrybridge	Scottish & Southern Energy	Coal	1960	980	980	U1,2&4 closed, U3 closed by March 2016	✓
Fiddlers Ferry	Scottish & Southern Energy	Coal	1961	1961	-	Closure by March 2016	
Longannet	Scottish Power	Coal	2304	2304	-	Closure by March 2016	
Cockenzie	Scottish Power	Coal	1152	-	1152	Closed	N/A
Uskmouth	Scottish & Southern Energy	Coal	393	393	-	Closed	
Didcot A	RWE npower	Coal	1940	-	1940	Closed	N/A
Tilbury*	RWE npower	Coal	1020	-	1020	Closed	N/A
Aberthaw	RWE npower	Coal	1455	1455	-		✓
Grain	E.ON UK	Oil	c.1300	-	c.1300	Closed	N/A
Littlebrook	RWE npower	Oil	c.1100	-	c.1100	Closed	
Fawley	RWE npower	Oil	c.1000	-	c.1000	Closed	N/A
<b>Total</b>			<b>31301</b>	<b>19899</b>	<b>11402</b>		

Source: Elexon, Oxera, Drax data as at July 2015

\* RWE previously proposed conversion of Tilbury to 100% biomass, but plant now closed

# Appendix 17: Carbon Price Floor (CPF)

## Introduced in Budget 2011 – effective April 2013

### Climate Change Levy (CCL) amended to indirectly supplement EU ETS carbon price

- Based on fuel (coal) consumption

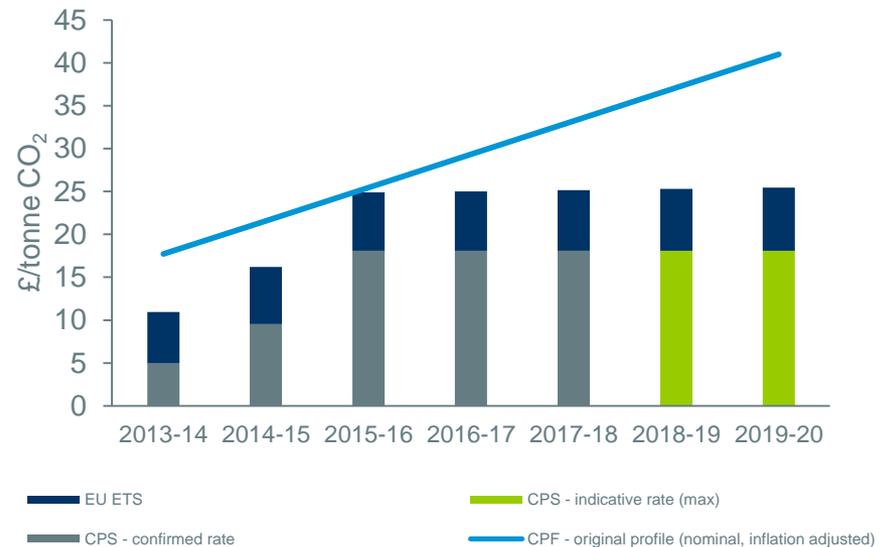
### Carbon Price Support (CPS) per tonne CO<sub>2</sub> set annually – 2 years in advance

- Based on difference between Government (HMT) target carbon price trajectory and traded price
- 2013/14 – c.£5/tonne CO<sub>2</sub>; (c.£12/tonne coal)
- 2014/15 – c.£10/tonne CO<sub>2</sub>; (c.£23/tonne coal)
- 2015/16 – c.£18/tonne CO<sub>2</sub>; (c.£43/tonne coal)

### 2013/14 Budget

- CPS capped at 2015/16 level for a further four years

## HMT Projected Carbon Price Floor to 2020 with CPS and EU ETS



# Half Year Results

6 Months Ended 30 June 2015

28 July 2015

