

6 Months Ended 30 June 2019 24 July 2019



AGENDA

Introduction & Operational Review

Will Gardiner

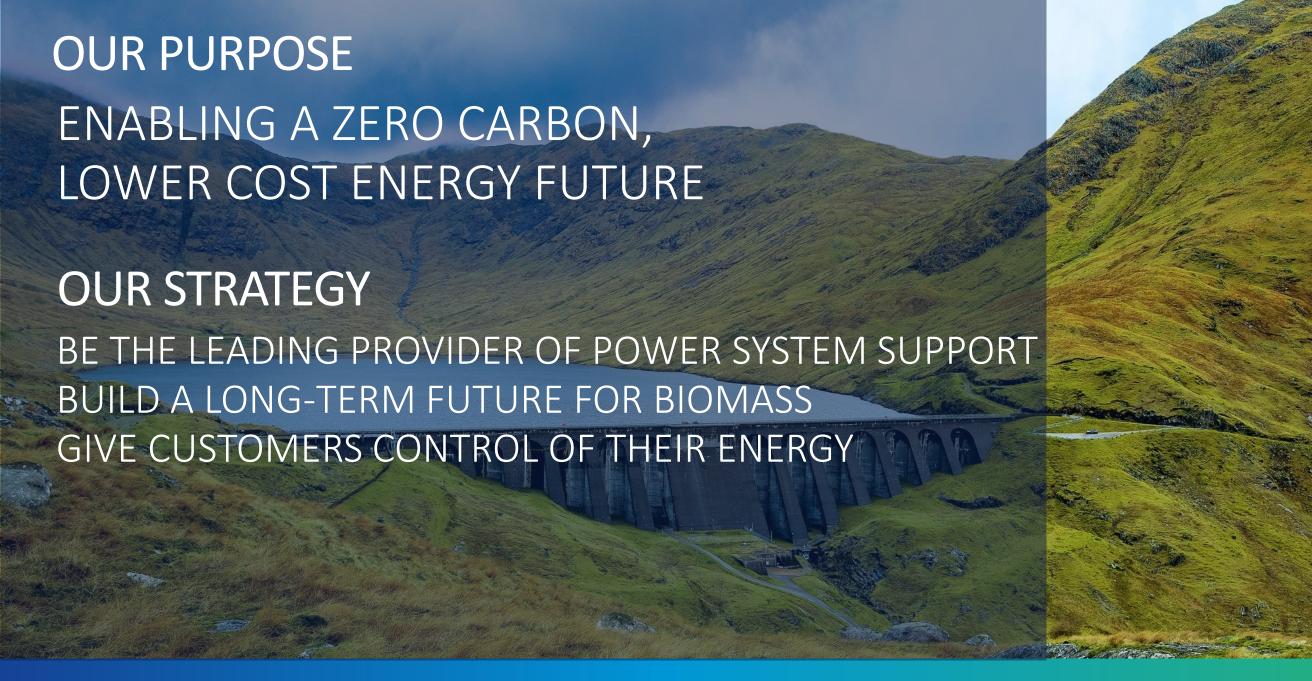
Financial Review

Andy Skelton

Strategy Update

Will Gardiner





PERFORMANCE SUMMARY

GOOD PERFORMANCE, SUPPORTING UK ENERGY NEEDS, FULL YEAR FINANCIAL EXPECTATIONS UNCHANGED

Financial performance

Full year expectations unchanged, performance weighted to H2 2019 12.5% increase in expected dividend

Continue to expect to complete refinancing during 2019

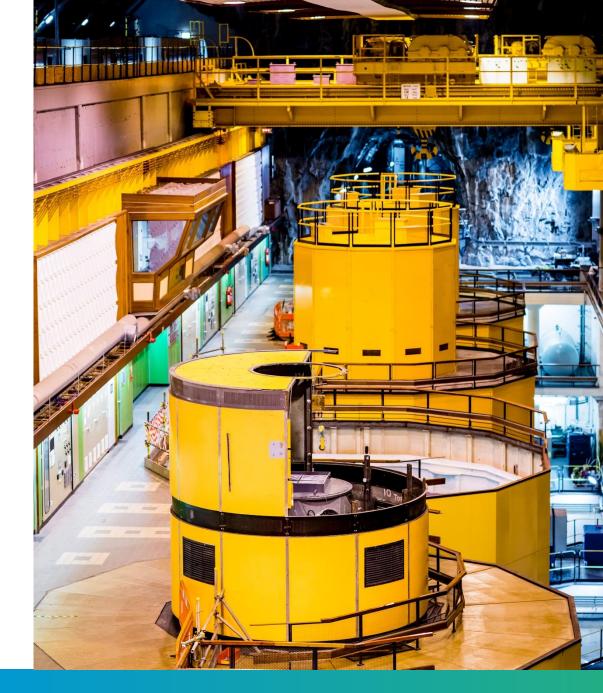
Operational performance

Strong performance in system support markets
Integration of hydro and gas generation assets progressing well
Weak financial performance from Customers, strong underlying metrics

Progress with strategy

Strategy aligned with UK net zero 2050 targets Expansion of low-cost biomass self-supply chain Options for growth aligned with UK energy needs

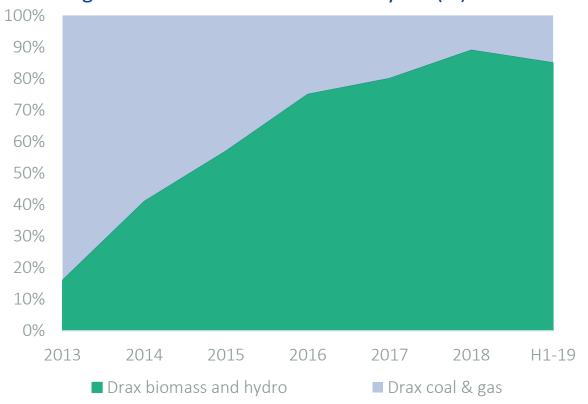
Capacity Market expectations unchanged



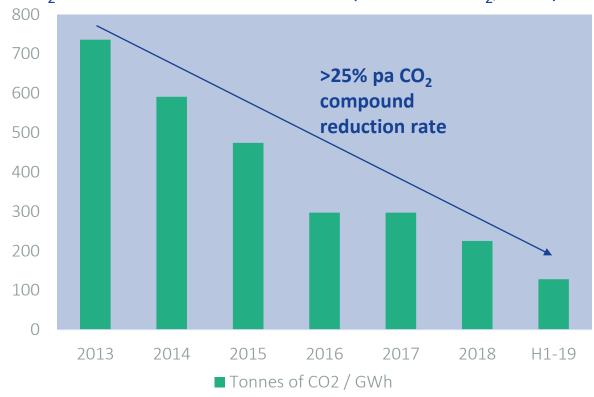
ENABLING A ZERO CARBON ENERGY FUTURE

RENEWABLE AND HYDRO DRIVING CONTINUOUS REDUCTION IN GENERATION CO₂

Growing revenues from biomass and hydro (%)



CO₂ reduction at Drax Generation (tonnes of CO₂/GWh)



Source: Drax Group / EU ETS emissions

SAFETY AND ESG

A SUSTAINABLE LONG-TERM BUSINESS MODEL

Safety

TRIR 0.30 (H1 2018: 0.18)

Environment

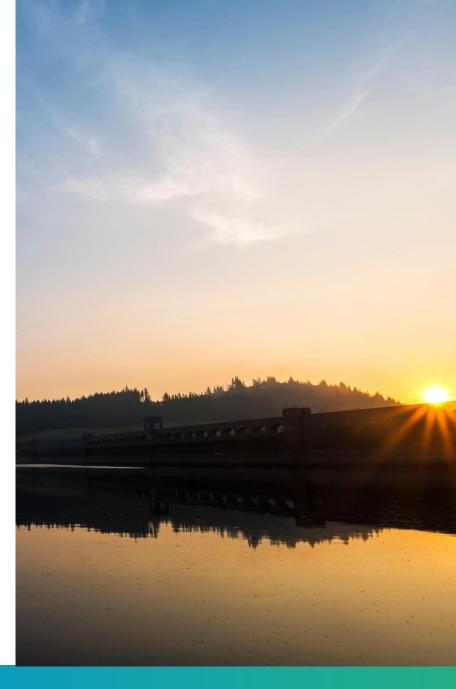
Largest single source of renewable MWh in UK Expanded biomass sustainability policy

Social

Supporting over 17,500 UK jobs across GB Participant in UN Global Compact

Governance

Development of sustainability KPIs



CAPACITY MARKET UPDATE

European Commission conducting formal investigation

March 2019 – opening decision confirmed limited scope of investigation April 2019 – one-month consultation process

Remaining steps

Internal review within the European Commission

Drax position

Continue to expect market to be reinstated in 2019

Retrospective payment for capacity – recognised in accounts on receipt





GENERATION

FLEXIBLE, LOW-CARBON AND RENEWABLE GENERATION

Biomass

Optimisation of ROC generation – output weighted to H2 Two planned outages complete, third in H2

Hydro

Strong operational performance in system support markets⁽¹⁾

Coal and gas

Coal – buy back of hedged sales to add margin Gas – summer system support role

Markets

Strong contracted power position over next two years
Portfolio optimisation opportunities
Strong performance in system support markets⁽¹⁾

- 1) Balancing Mechanism and Ancillary Services
- 2) Value from flexibility: Balancing Mechanism, Ancillary Services and lower cost coals
- 3) Q4 2018 to Q1 2019
- 4) Previously ScottishPower Generation

Adjusted EBITDA £148m

(HY 2018: £88m)

Biomass Availability 77%

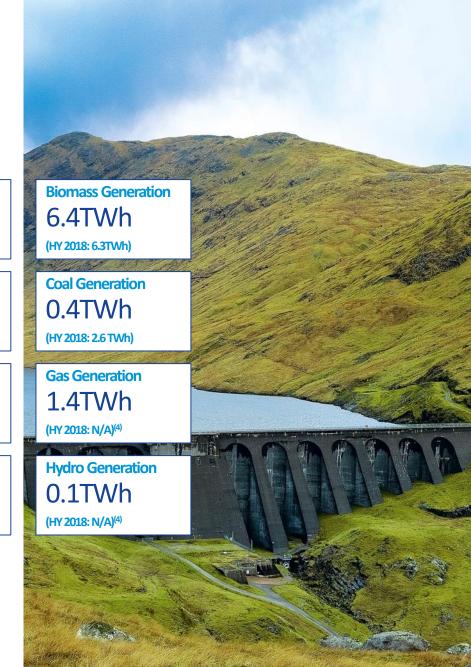
(HY 2018: 87%)

Flexibility⁽²⁾ £69m

(HY 2018: £36m)

% of UK Renewables $11\%^{(3)}$

(Q4 2017 to Q1 2018: 10%)



HYDRO AND GAS GENERATION

INTEGRATION PROGRESSING WELL, STRONG PERFORMANCE IN SYSTEM SUPPORT MARKETS

Attractive financial attributes unchanged

EBITDA £90-£110m, inclusive of capacity payments
Returns significantly in excess of WACC
High proportion of non-commodity related earnings

Strong performance in system support markets

Wide range of services from generation to storage

Development options

1.8GW CCGT (Damhead Creek)
Up to 0.4GW hydro expansion (Cruachan)

Integration progressing well

Pumped storage: Cruachan >80% of expected 2019 EBITDA from non-power sources

Balancing Mechanism, AncillaryServices, Capacity Market

Option to operate in peak power market if attractive



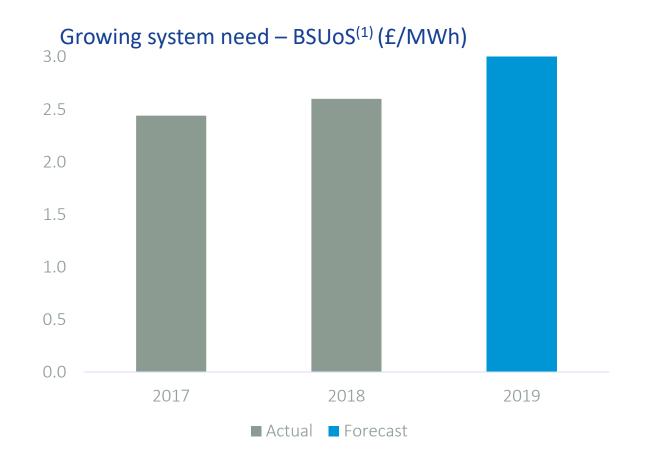
CCGT

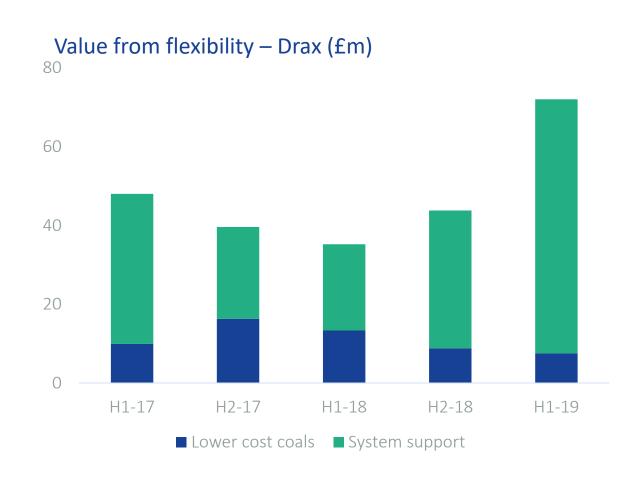
Daldowie

CCGT option

GROWING VALUE FROM SYSTEM SUPPORT

GROWING SYSTEM NEED, STRONG PERFORMANCE FROM NEW ASSETS





1) Balancing Services Use of System cost — National Grid

PELLET PRODUCTION

TARGET GOOD QUALITY PELLETS AT LOWEST COST

Operational performance weighted to H2

Weather restricted pellet production in H1

Cost reduction benefits in H2

LaSalle rail spur now operational
LaSalle co-located sawmill now operational
Baton Rouge rail chambering yard commissioning

Expansion of existing sites

0.35Mt low-cost expansion 2019-2021 Lower fibre, operating and transport costs

Evaluating opportunities for further capacity expansion

Adjusted EBITDA £8m

(HY 2018: £10m)

Pellet Production 0.65Mt

(HY 2018: 0.66IVIt)



CUSTOMERS (B2B ENERGY SUPPLY)

GROWTH IN METERS AND MARGIN PER MWH

Financial performance

Lower energy sales

Growth in gross profit per MWh

Growth in customer meters

Improvement in bad debt expense

Increase in operating cost – growth, integration and restructuring

Remain focused on key objectives

Reduce cost to serve and create a scalable platform for growth Continued reduction in bad debt

Adjusted EBITDA £9m

(HY 2018: £16m)

Power Sales 8.0TWh

(HY 2018: 9.3 TWh)

Gas Sales

1.7 TWh

(HY 2018: 1.7 TWh)

Meter Points

405,000

(H1 2018: 387,000)





FINANCIAL HIGHLIGHTS STRONG FINANCIAL PERFORMANCE

Adjusted EBITDA⁽¹⁾

£138m

(HY 2018: £102m)

Interim Dividend

6.4p/share

(£25m)

(HY 2018: 5.6p/share, £22m)

Expected Full Year Dividend

15.9p/share

(£63m)

(2018: 14.1p/share, £56m)

Adjusted Basic Earnings Per Share

2.0p/share

(HY 2018: 1.6p/share)

Net Cash From Operating Activities

£197m

(HY 2018: £112m)

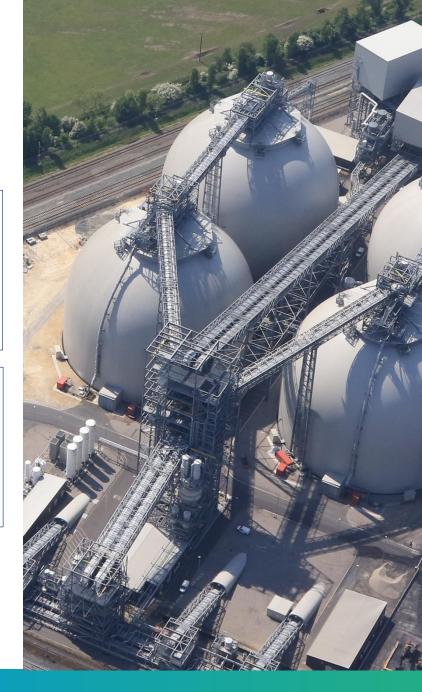
Net Debt June 2019⁽²⁾

£924m

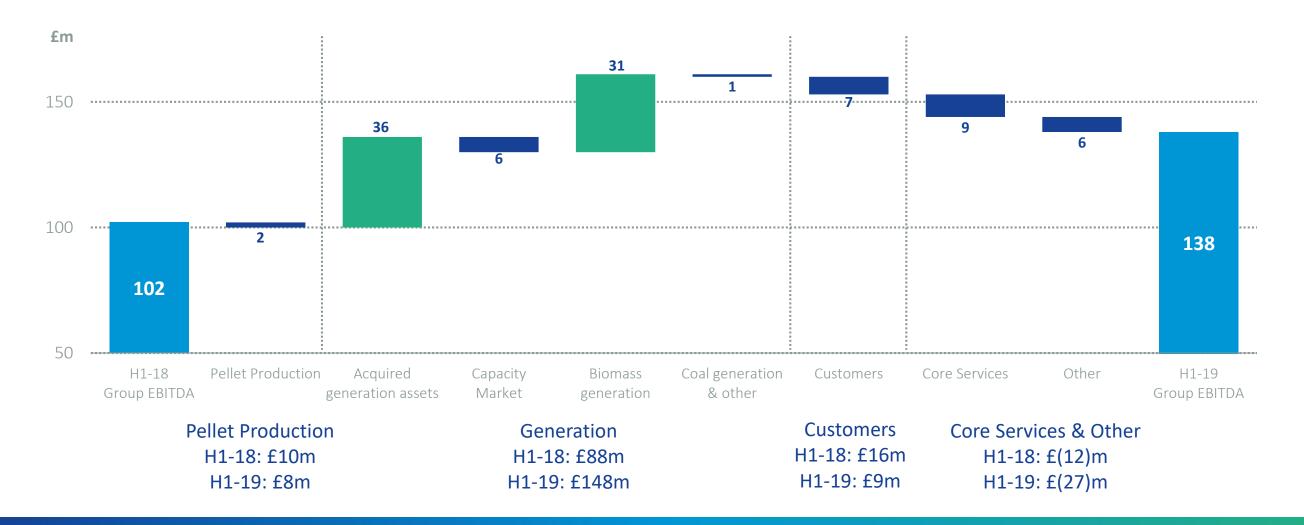
(December 2018: £319m)



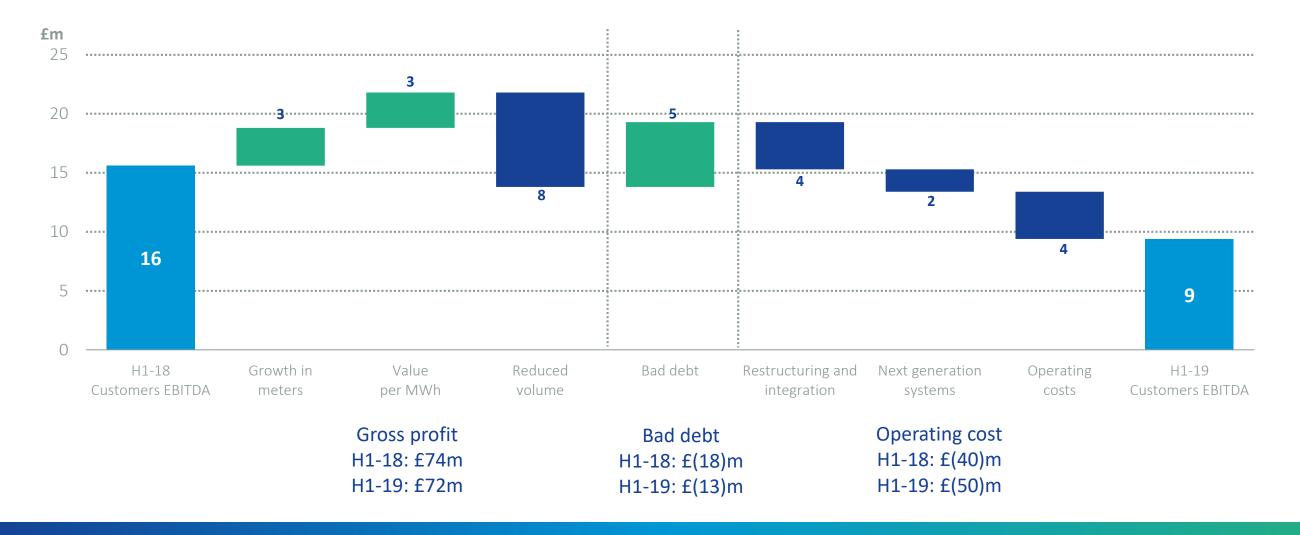
²⁾ Cash and short-term investments of £244m less borrowings of £1,168m



GROUP ADJUSTED EBITDA BRIDGE H1 2018 – H1 2019

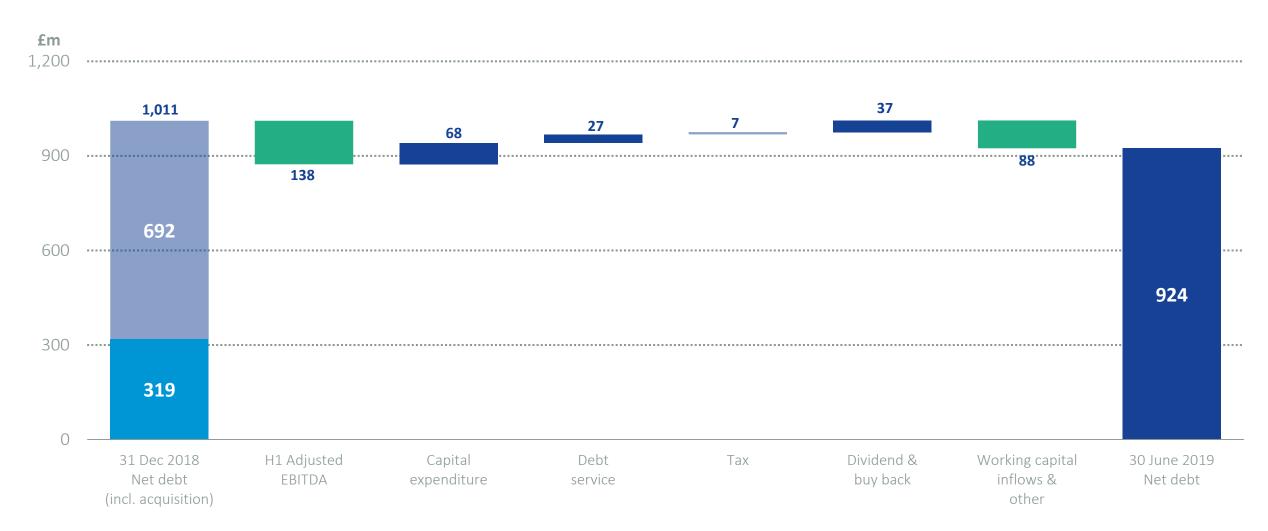


CUSTOMERS ADJUSTED EBITDA BRIDGE – H1 2018 – H1 2019



NET DEBT

ON TARGET FOR 2X NET DEBT / ADJUSTED EBITDA BY END OF 2019⁽¹⁾



1) Subject to reinstatement of Capacity Market

CAPITAL INVESTMENT

2019 FULL YEAR EXPECTATIONS UNCHANGED

2019 Current Estimate	Key Projects	Investment
Maintenance	Maintain operational performance	£50m
Acquired assets	Hydro and Gas	£30-35m
Enhancement	Efficiency improvement, including turbine upgrade Next generation customer systems	£40m
Strategic	Biomass self-supply capacity expansion Development of gas options	£45-55m
Other		£5-10m
Total		£170-190m

Emergent projects included within full year expectations

Expansion of US pellet production capacity (£10m)

Shoreham interim inspection (£10m) and option for future turbine upgrade



BALANCE SHEET

LONG-TERM STRUCTURES IN PLACE TO SUPPORT GROWTH

Good progress with refinancing of bridge facility

\$200m fixed rate bond issue (completed May 2019)

Continue to expect to complete refinancing in 2019

Maintain credit rating

Supportive of trading strategy

Robust to low points in business cycle

On track for 2x net debt / Adjusted EBITDA by end of 2019⁽¹⁾

Instrument	Maturity	Description
High yield bands	2025	\$500m
High yield bonds	2022	£350m
Revolving Credit Facility	2021 (+1)	£350m (including index-linked term loan)
Bridge facility	2020	£400m

¹⁾ Subject to reinstatement of Capacity Market

CAPACITY MARKET

2019 capacity payments

Continue to expect market to be reinstated in 2019 Retrospective payment for capacity

Accounting treatment

No revenue accrued in Generation
All cost accrued in Customers
Revenue recognised when market re-established

Iberdrola risk sharing mechanism

Up to £26m of protection Adjustment to purchase price

Generation (£m)	H1 2019	H2 2019	2019 Total
Coal	11	11	22
Hydro and gas	23	23	46
Adjusted EBITDA impact if no capacity payments in 2019	34	34	68
Risk sharing mechanism			(26)
Net cash impact if no capacity payments received			42

Generation revenues received in 2018

H1 2018: £6m

H2 2018: £3m (£7 million for Q4 2018 not accrued)

2018 Full Year Results July 2019 21



ENABLING A ZERO CARBON, LOWER COST ENERGY FUTURE

Absolute increase in demand for electricity Decarbonisation of heating and transport

Globally 70-85% of electricity from intermittent renewables by 2050⁽¹⁾ >15% from complementary flexible sources – biomass, hydro, storage

How Drax is helping

Renewable biomass generation and supply chain Flexible generation to support the energy system Giving customers control of their energy

1) Intergovernmental Panel on Climate Change

BIOMASS HAS AN IMPORTANT ROLE TO PLAY

ENABLING A ZERO CARBON, LOWER COST ENERGY FUTURE



Supports forest growth and health

Commercially managed forestry consumes more CO₂ than unmanaged Supports long-term investment in forest stocks

Opportunity for large-scale carbon negative generation

Committee on Climate Change (CCC)

• Biomass with Carbon Capture and Storage (BECCS) required to deliver UK target Attractive option subject to appropriate regulatory framework

Growing demand for flexible, low-carbon and renewable energy sources

Biomass is an important source of system stability and security of supply The only large-scale flexible renewable source of power

Process to reduce biomass cost to <£50/MWh by 2027

"We have assumed overall bio resource available to the UK of around 200 TWh... ... This is equivalent to around 10% of UK primary energy consumption in 2050. Of this, 173 TWh goes into BECCS in 2050, providing 51 MtCO₂ of removals."

"We previously recommended that the first CCS cluster should be in operation by 2026, with two clusters by 2030. For a net-zero target it is very likely that more will be needed"

CCC 'Net Zero' Report, May 2019





BIOMASS COST REDUCTION UK DEVELOPMENTS

HP turbine upgrade programme (2019-2021)

Biomass units 1-3

Capital investment c.£40m

Improved thermal efficiency, reduced maintenance

Renewal of third party contracts (2020 onwards)

Award long-term contracts post 2027

Updated commercial terms

Research and innovation

Expansion of fuel envelope, including agricultural residues

Development of BECCS technology options

Turbine upgrade and improvements
c.£1/MWh
(3 biomass units from 2022)

BECCS – LARGE-SCALE CARBON NEGATIVE GENERATION AT DRAX

TECHNOLOGY OPTIONS AND DEVELOPMENT FRAMEWORK

Pilot studies at Drax Power Station

Organic solvent technology developed by C-Capture

- Chemical process for CO₂ removal
- Capturing one tonne of CO₂ per day
- Potential to capture 15m tonnes pa

Molten carbonate fuel cell technology developed by FuelCell Energy

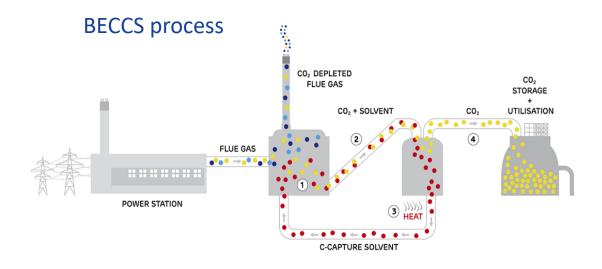
- Currently undertaking FEED study
- Capture and use of CO₂ to improve local agricultural yields

Humber Cluster

Memorandum of Understanding with Equinor and National Grid Work with Government on policy framework to support BECCS









Drax biomass flue gases injected into absorber containing C-Capture's solven 4 CO₂ is stored and utilised, whilst the C-Capture solvent is re-used

STRATEGIC PROJECTS – GAS

DEVELOPMENT OF OPTIONS FOR INVESTMENT IN TRANSITIONAL GAS TECHNOLOGIES

7-10GW of new gas capacity required

Transitional technology to deliver 2050 targets
Supports increased levels of wind, solar and nuclear

Development of options to meet system requirements

High efficiency CCGTs – full range of operations

- 1.8GW CCGT at Damhead Creek
- Up to 2 x 1.8GW at Drax Power Station

OCGTs – peak demand and system support services

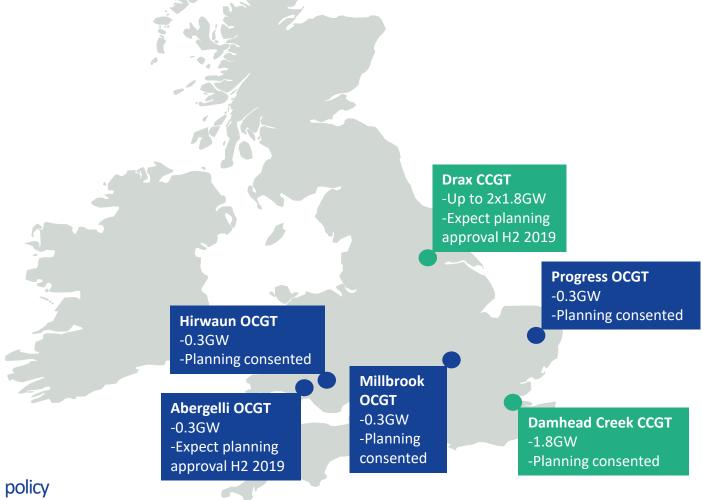
4 x 0.3GW – Wales and Eastern England

Attractive capital cost and locations

Other considerations

Appropriate level of Capacity Market support (T-3/4)

Phasing of projects consistent with objectives of capital allocation policy



OUTLOOKFULL YEAR EXPECTATIONS REMAIN UNCHANGED

Operational performance

Higher levels of biomass generation in H2

Delivery of hydro and gas asset performance targets

Increase in pellet production and cost reductions

Improving Customers' business performance

Financial performance

Sustainable and growing dividend

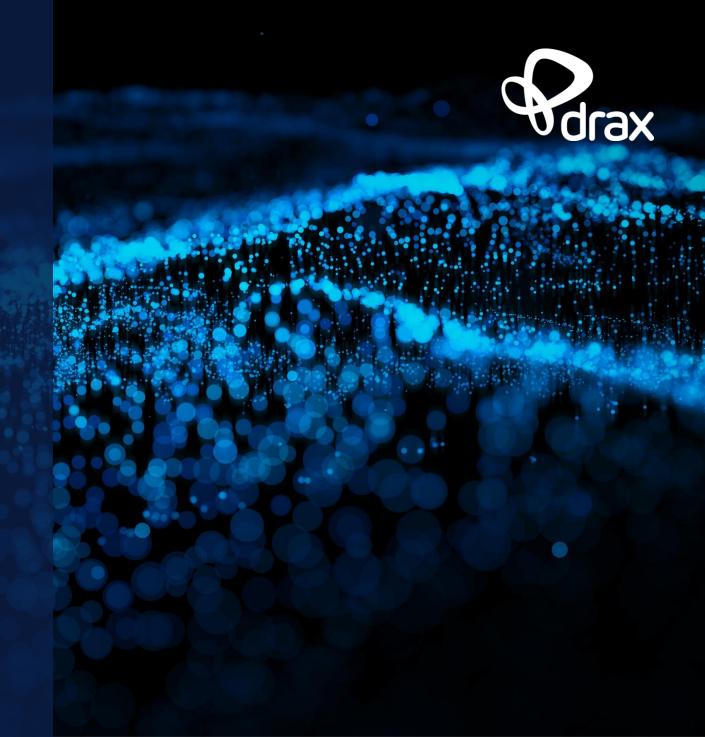
Completion of refinancing in H2

Strategic

Continued focus on supply chain expansion and cost reduction

Development of attractive portfolio of gas generation options

QUESTIONS



APPENDICES

- 1. Drax Group 2019
- 2. Investment Highlights
- 3. Group Income Statement
- 4. Group Cash Flow Statement
- 5. Power Generation Adjusted EBITDA
- 6. Pellet Production Adjusted EBITDA
- 7. Customers Adjusted EBITDA
- 8. Consolidated Adjusted EBITDA
- 9. Contracted Power Sales
- **10. Forward Commodity Prices**
- **11. Forward Spreads**



DRAX GROUP 2019

ENABLING A ZERO CARBON LOWER COST ENERGY FUTURE

Multi-site, multi-technology portfolio

6.5GW capacity

- 2.6GW biomass
- 1.3GW coal
- 0.4GW pumped storage
- 0.1GW hydro
- 2.1GW CCGT

Development options

2 x 1.8GW coal to CCGT (Drax Power Station)

1.8GW CCGT (Damhead Creek)

4 x 0.3GW OCGT

Up to 0.4GW hydro expansion (Cruachan)

Customers

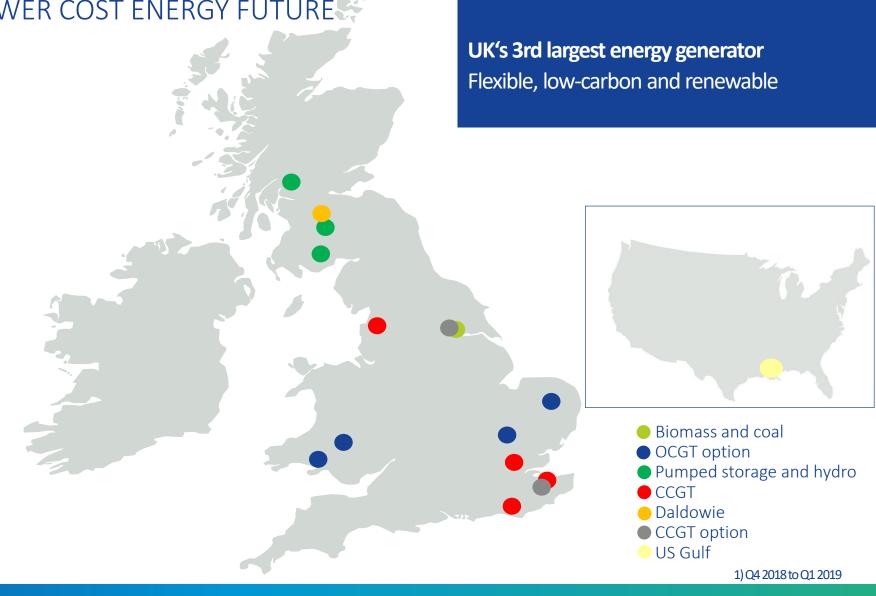
Leading challenger brands

Haven Power / Opus Energy

US Gulf operations

1.5Mt pellet capacity (0.35Mt planned expansion)

2.4Mt export facility



UK's largest source of renewable generation

11% of UK's renewable power⁽¹⁾

INVESTMENT HIGHLIGHTS

STRATEGY ALIGNED WITH UK NET ZERO CARBON TARGET

High degree of earnings visibility, reducing commodity exposure

Good underlying growth

Long-term growth options aligned to UK energy needs

Strong financial position

Clear capital allocation plan

- 6.5GW portfolio of flexible, low-carbon and renewable generation
- Reduced business risk multi-site, multi-technology asset base
- High proportion of non-commodity earnings ROC and CfD renewables, system support services and capacity payments
- Long-term fuel and fx hedging programme
- Index-linked CfD and ROC contracts
- Growing role in provision of system support services
- Profitable and growing biomass supply business
- Reducing biomass cost base
- Generation gas and hydro
- BECCS ability to deliver large-scale carbon negative generation
- Biomass self-supply low-cost supply chain to provide >30% of biomass requirement
- Customers development of scalable platform for growth
- Strong balance sheet with appropriate leverage on track for around 2x ND/EBITDA by end of 2019
- Generation portfolio supports reduced business risk
- Strong cash conversion
- Maintain credit rating
- Invest in growing core business activities
- Pay a sustainable and growing dividend
- Return surplus capital to shareholders

GROUP INCOME STATEMENT

		HY 2019			HY 2018	
In £m	Adjusted	Exceptional	Total	Adjusted	Exceptional	Total
Revenue	2,227	5	2,232	2,079	(11)	2,068
Cost of sales	(1,863)	(4)	(1,867)	(1,801)	35	(1,766)
Gross profit	364	1	365	278	24	302
Adjusted EBITDA	138	-	-	102	-	-
Depreciation	(83)	-	(83)	(61)	-	(61)
Amortisation	(20)	-	(20)	(22)	-	(22)
Loss on disposal	-	-	-	(1)	-	(1)
Asset obsolescence charge	-	-	-	-	(27)	(27)
Acquisition and restructuring costs	-	(3)	(3)	-	(3)	(3)
Operating profit / (loss)	35	(1)	34	18	(6)	12
Foreign exchange gains	4	-	4	4	-	4
Net interest charge	(32)	(2)	(34)	(21)	(7)	(28)
Profit / (loss) before tax	7	(4)	4	1	(13)	(11)
Tax	1	(0)	(0)	6	2	7
Profit / (loss) after tax	8	(4)	4	7	(11)	(4)
Basic earnings / (loss) per share (pence)	2.0	-	1.0	1.6	-	(1.0)

GROUP CASH FLOW STATEMENT

In £m	HY 2019	HY 2018
Adjusted EBITDA	138	102
Working capital / other	89	21
Debt service	(23)	(18)
Tax	(7)	7
Net cash from operating activities	197	112
Capital investment including acquisitions	(760)	(48)
Net refinancing	549	3
Dividend	(34)	(30)
Share buy back	(3)	(13)
Other	6	(1)
Net cash flow	(45)	23
Cash and cash equivalents at the beginning of the period	289	222
Net cash flow	(45)	23
Cash and cash equivalents at the end of the period	244	245

POWER GENERATION – ADJUSTED EBITDA

In £m	HY 2019	HY 2018
Revenue		
Power sales	1,158	873
ROC sales	310	339
CfD income	117	165
Ancillary services income	31	9
Fuel sales	2	42
Other income	127	23
	1,745	1,451
Cost of sales		
Generation fuel costs	(660)	(544)
Fuel sold	(2)	(45)
ROC support	229	192
Carbon tax	(17)	(39)
Cost of carbon allowances	(14)	(3)
ROCs sold or utilised	(307)	(338)
Cost of power purchases	(691)	(478)
Grid charges	(21)	(24)
	(1,483)	(1,279)
Gross profit	262	172
Operating costs	(114)	(84)
Adjusted EBITDA	148	88

PELLET PRODUCTION – ADJUSTED EBITDA

In £m	HY 2019	HY 2018
Revenues	97	95
Cost of sales	(64)	(66)
Gross profit	33	29
Operating costs	(25)	(19)
Adjusted EBITDA	8	10

CUSTOMERS – ADJUSTED EBITDA

In £m	HY 2019	HY 2018
Revenue	1,128	1,109
Cost of sales		
Cost of power and gas purchases	(518)	(422)
Grid charges	(234)	(226)
Other costs	(304)	(387)
	(1,056)	(1,035)
Gross profit	72	74
Bad debt	(13)	(18)
Operating costs	(50)	(40)
Adjusted EBITDA	9	16

CONSOLIDATED ADJUSTED EBITDA

HY 2019 £m	Power Generation	Pellet Production	Customers	Adjustments	Consolidated
Segment Adjusted EBITDA	148	8	9	(3)	162
Core Services					(24)
Consolidated Adjusted EBITDA					138

HY 2018 £m	Power Generation	Pellet Production	Customers	Adjustments	Consolidated
Segment Adjusted EBITDA	88	10	16	3	117
Core Services					(15)
Consolidated Adjusted EBITDA					102

CONTRACTED POWER SALES

Contracted at 20 July 2019	2019	2020	2021
Power sales (TWh)	17.3	11.3	5.4
- Fixed price power sales (TWh)	17.8	11.4	4.8
At an average achieved price (£ per MWh)	56.7	54.6	51.1
- Gas hedges (TWh)	(0.5)	(0.1)	0.6
At an achieved price (pence per therm)	68.3	173.5	55.6

FORWARD COMMODITY PRICES

EU ETS Carbon (€/t)



Power Price (£/MWh)



API2 Coal Price (\$/t)



NBP Gas Price (p/therm)



2019 Half Year Results Pricing date: 19/07/2019 **42**

FORWARD SPREADS



2019 Half Year Results Pricing date: 19/07/2019 **43**

2019 HALF YEAR RESULTS

6 Months Ended 30 June 2019 24 July 2019

